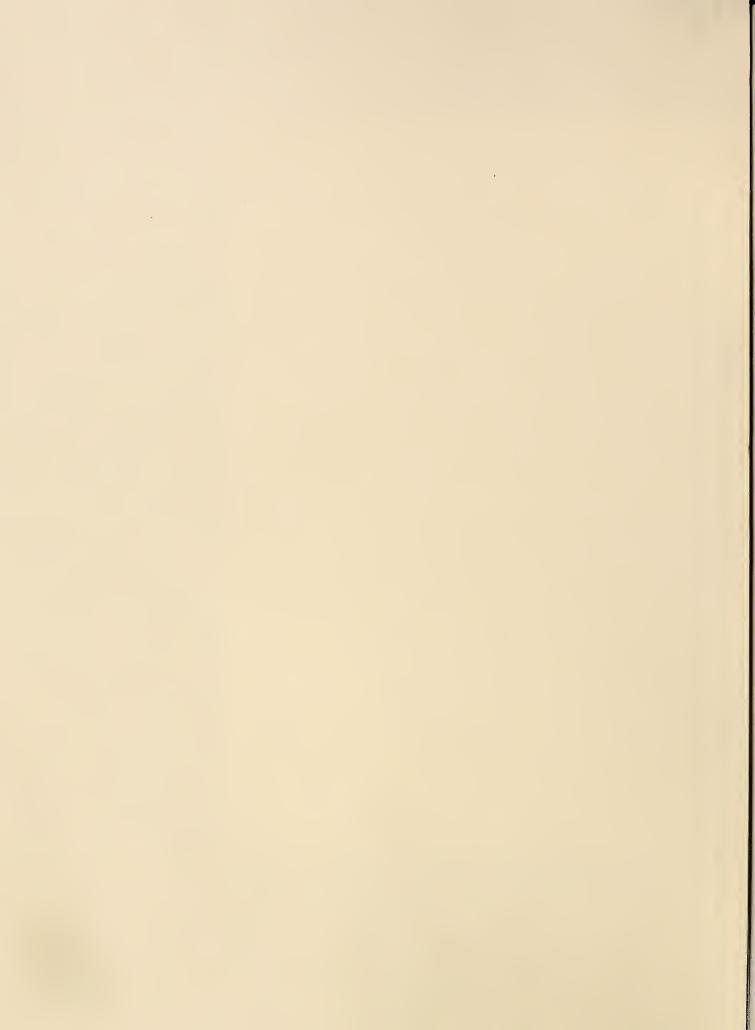
#### **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.





Economic Research Service

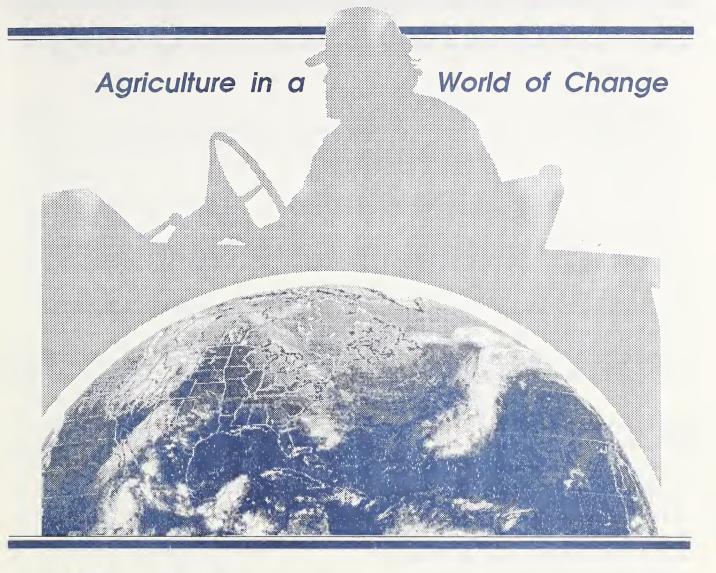
AGES 9101 February 1991

# Outlook '91 Charts

67th Annual Agricultural Outlook Conference



USDA, National Agricultural Library NAL Bldg 10301 Baltimore Blvd Beltsville, MD 20705-2351



## Outlook '91 Charts

67th Annual Agricultural
Outlook Conference



Material in this document was presented at the 67th Annual Agricultural Outlook Conference, November 27, 28, and 29, 1990, at the U.S. Department of Agriculture, Washington, D.C.

The black and white reproducible charts and tables included here were originally presented as color slides before the Conference. This publication does not include all visuals used at the Conference because not all speakers used slides or provided material for this compilation.

Additional copies of this publication are available for \$8 (\$10 to foreign addresses) through ERS/NASS, Box 1608, Rockville, MD 20849-1608. For faster service, call toll free, 1-800-999-6779.

A full proceedings of the Conference is available for \$20 (\$25 to foreign addresses). Order from ERS/NASS at the above address.

U.S. and World Agriculture	James R. Donald
World Grains U.S. Grains World Soybeans U.S. Soybeans World Cotton U.S. Cotton Beef Production and Price Pork Production and Price Broiler Production and Price Cash Farm Income Consumer Prices Crop Area Harvested Plus Conserving Uses U.S. Wheat and Coarse Grain Yield Index Foreign Wheat and Coarse Grain Yield Index Wheat and Coarse Grain Imports	1
Food Grains	Edward W. Allen
r ood drains	Luwuru VV. 21tten
Average Farm Prices for Wheat and Corn Barley/Wheat Breakeven Prices, 1991 Monthly U.S. Wheat Exports Quarterly Residual Soybean/Wheat Breakeven and Farm Prices, 1991 Soybean/Wheat Breakeven Prices, 1991	
Average Farm Prices for Wheat and Corn  Barley/Wheat Breakeven Prices, 1991  Monthly U.S. Wheat Exports  Quarterly Residual  Soybean/Wheat Breakeven and Farm Prices, 1991	

Wheat Stocks-To-Use Ratios	
Dairy	Sara D. Short
All Milk Price Dairy Product Stocks Milk Cows on Farms, 21 States Milk Production Per Cow, 21 States Commercial Use of All Dairy Products Retail Price Indexes U.S. Milk Production USDA Dairy Product Purchases	
Cotton and Wool	Scott O. Sanford
Cotton Mill Use and Share  Exchange Rate Indexes for Cotton Textiles  Foreign Cotton Production, Consumption, and Stocks  Stocks-To-Use Ratio and A-Index Prices  U.S. Cotton Export Shares to Selected Countries  U.S. Cotton Production, Consumption, and Stocks  U.S. Fiber Prices  U.S. Raw Cotton Exchange Rate Indexes  World Cotton Production, Consumption, and Stocks  World Export Trade and Shares of Selected Countries	
Aquaculture	David J. Harvey
CPI for Seafood and Competing Products  Deflated Processor Prices for Catfish  Real Feed Input Prices  U.S. Aquacultural Production  U.S. Catfish Processing  U.S. Exports of Edible Seafood	

U.S. Imports of Edible Seafood	
U.S. Landings of Edible Fish	
U.S. Landings of Edible Seafood, 1989	
U.S. Oyster Landings	
U.S. Per Capita Consumption of Seafood	
Fruits and Tree Nuts	Katharine C. Buckley
Brazilian Orange Production and FCOJ Supply	
U.S. Fresh Citrus Consumption	
U.S. Fresh Noncitrus Consumption	
U.S. Fruit Prices	
U.S. Production of Selected Citrus Fruit	
U.S. Production of Selected Noncitrus Fruit	
U.S. Total Production of Major Fruits	
U.S. Tree Nut Supply vs. Grower Cash Receipts	
U.S. Tree Nut Utilization	
Vegetables	Catherine R. Green
1989 FDA Pesticide Residue Monitoring	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed Premium for Organic Romaine Lettuce	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed Premium for Organic Romaine Lettuce U.S. Dry Bean Production by Class U.S. Vegetable Production	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed Premium for Organic Romaine Lettuce U.S. Dry Bean Production by Class	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed Premium for Organic Romaine Lettuce U.S. Dry Bean Production by Class U.S. Vegetable Production Vegetable IPM Funding	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed Premium for Organic Romaine Lettuce U.S. Dry Bean Production by Class U.S. Vegetable Production Vegetable IPM Funding Consumer Price Index for Frozen and Canned Vegetables	
1989 FDA Pesticide Residue Monitoring Canned Tomato Production Consumer Concern About Chemical Residue Fresh Herb Arrivals, Major Suppliers Fresh Vegetable Supplies Mix of Fresh Vegetables Consumed Premium for Organic Romaine Lettuce U.S. Dry Bean Production by Class U.S. Vegetable Production Vegetable IPM Funding Consumer Price Index for Frozen and Canned Vegetables Per Capita Vegetable Utilization	

Tobacco	Verner N. Grise
Burley Price and Support Burley Tobacco Supply Burley Use Cigarettes Produced and Tobacco Used Consumer Price Index and Tobacco Product Prices Export Markets for U.S. Tobacco Flue-Cured Price and Support Flue-Cured Tobacco Supply Flue-Cured Use Per Capita Cigarette Consumption Per Capita Consumption of Tobacco Products Tobacco Use in Cigarettes U.S. and World Tobacco Production U.S. Tobacco Production by Kinds Unsold Flue-Cured and Burley Loan Stocks World Cigarette Output	
Tobacco	Annette Clauson
Burley Tobacco Supply Burley Tobacco Yields Burley Tobacco: Average Price Received Flue-Cured Tobacco Flue-Cured Tobacco Yields Flue-Cured Tobacco: Average Price Received Tobacco Production Costs Per 100 Lbs. Tobacco Production Costs Per Acre	
Oil Crops	Roger L. Hoskin
EC Oilseed and Wheat Acreage Harvested  EC Soy-Feed Wheat Price Ratio  EC, Eastern Europe, and Soviet Bean and Meal Exports  Feed-Livestock Profit Ratio  Soybean Oil Price Relationships  U.S. Soybean Acreage	

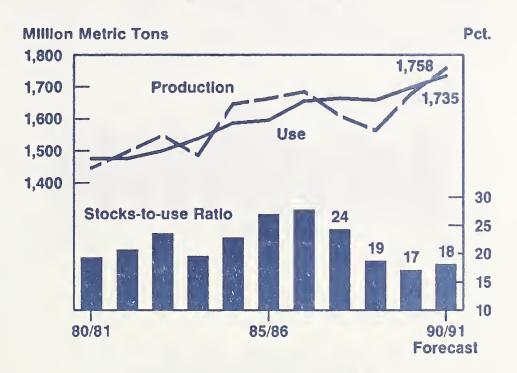
U.S. Vegetable Oil Exports and Program	
World Vegetable Oil Ending Stocks	62
World and O.S. Soy and Soymear Frace	
Horticulture	Doyle C. Johnson
Cut Flowers: Wholesale Value of U.S. Supply Floricultural Crops: Wholesale Value of U.S. Supply Greenhouse and Nursery Grower Receipts, 1989 Greenhouse and Nursery Products: Value of U.S. Exports Greenhouse and Nursery Products: Value of U.S. Imports Per Capita Consumption of Cut Flowers Total U.S. Supply of Carnations Total U.S. Supply of Chrysanthemums Total U.S. Supply of Gladioli Total U.S. Supply of Roses U.S. Greenhouse and Nursery Grower Receipts World Imports of Cut Foliage World Imports of Bulbs, Corms, and Tubers World Imports of Greenhouse/Nursery Products World Imports of Greenhouse/Nursery Products World Imports of Live Plants	
Farm Finance	James T. Ryan
1991 Farm Economy 1991 Farm Finance Outlook Balance Sheet Cash Receipts Crop Receipts Direct Government Payments Distribution of Farms by Financial Position Farm Assets , Debt, and Equity Farm Conditions Through Early 1990's Farm Economy Beyond 1991 Farm Income	

Farm Income, Real	
Cattle John A. Ginzel	
Annual Cattle and Calf Slaughter       83         Barrow and Gilt Prices       83         Beef and Veal Production Per Cow       84         Beef Imports and Exports       84         Choice Lamb Prices       85         Commercial Beef Production       85         Commercial Lamb and Mutton Production       86         Commercial Pork Production       86         Feeder Steer Prices       87         Omaha Choice Steer Prices       87         Per Capita Meat Consumption       88         Pork Imports and Exports       88         Quarterly Farrow-Finish Returns       89         Quarterly Retail Beef and Pork Prices       89         Sheep Inventory       90         U.S. Annual Cow-Calf Cash Returns       90         U.S. Cattle Inventory       91    Poultry Lee A. Christensen	
Broiler Expansion to Continue	

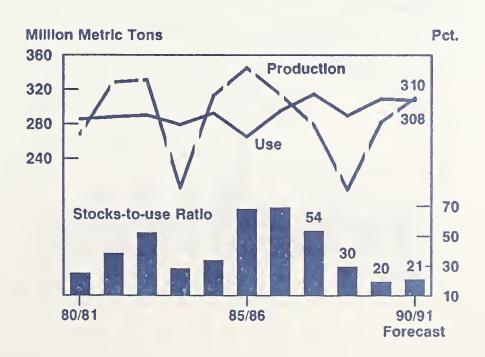
Egg Production and Use	
Hatching Egg Flock Size	
Poult Placements	
Table Egg Production and Prices	
Total Flock Size	
Turkey Growth to Continue	
Turkey Production and Prices	
U.S. Broiler Exports	
U.S. Broiler Exports to Major Importers	
U.S. Meat and Poultry Production	
·	
Sugar and Sweeteners	Peter J. Buzzanell
	1 coor je Binaamien
Beet Sugar Yields, Other Areas	
Beet Sugar Yields, Selected Countries	
High Intensity Sweeteners	100
Shares of World Sugar Exports, 1990/91	100
Shares of World Sugar Import	101
Sugar Consumption in the EC and Other Countries	101
Sugar Production in the EC and Other Countries	102
U.S. Consumer Price Index	102
U.S. Consumption of Caloric Sweeteners	103
U.S. Harvested Sugar Acreage	
U.S. Per Capita Sweetener Consumption	104
U.S. Sugar	104
U.S. Sugar and HFCS Prices	105
U.S. Sugar Deliveries	105
U.S. Sugar Production	106
U.S. Sugarbeet Production	106
U.S. Sugarcane Production	107
U.S. Sweetener Market	107
World Beet and Cane Sugar Production	108
World Price for Raw Sugar	
World Sugar Production and Consumption	
World Sweetener Developments to Watch	



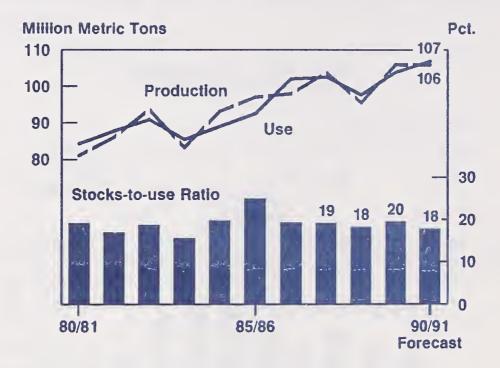
# **World Grains**



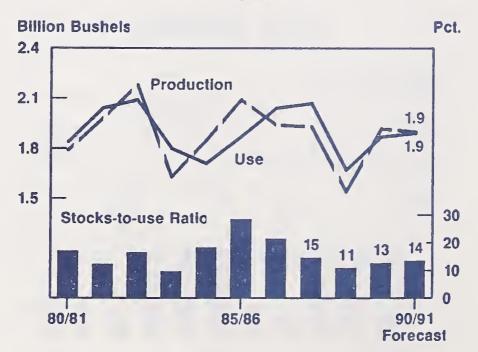
# **U.S.** Grains



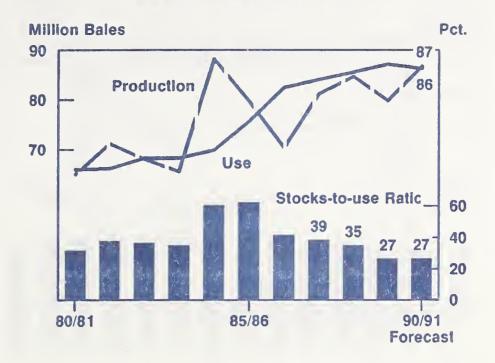
# **World Soybeans**



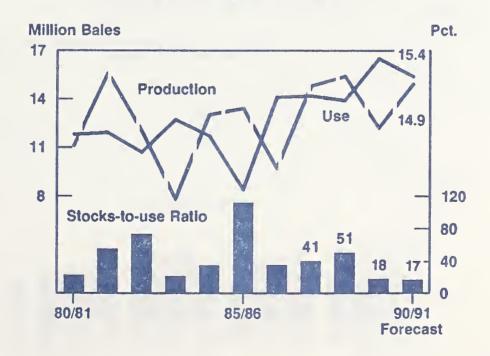
U.S. Soybeans



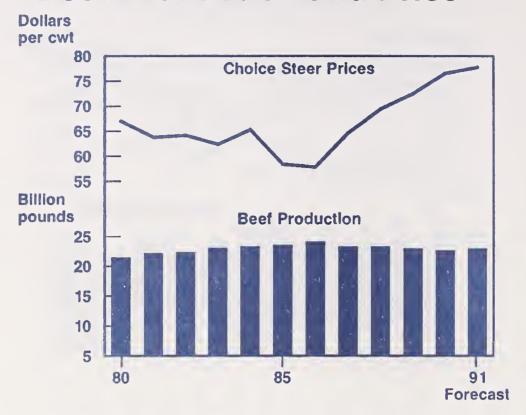
# **World Cotton**



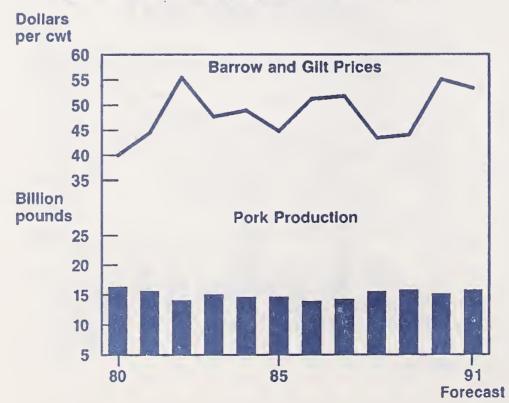
U.S. Cotton



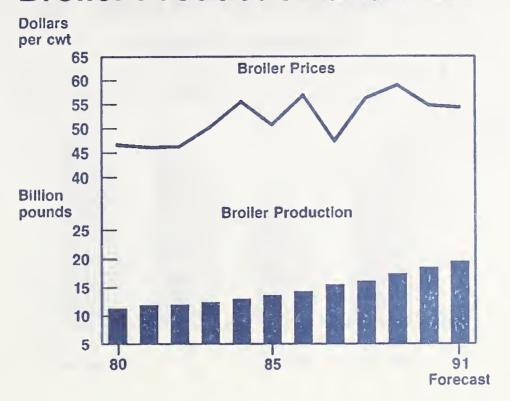
# **Beef Production and Price**



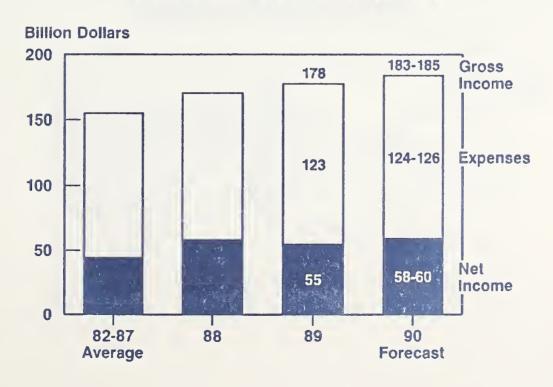
# **Pork Production and Price**



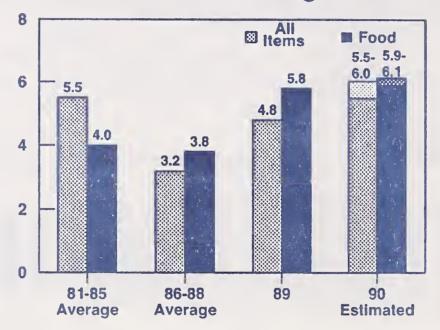
# **Broiler Production and Price**



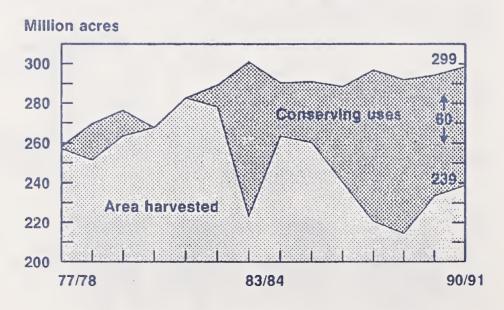
# Cash Farm Income



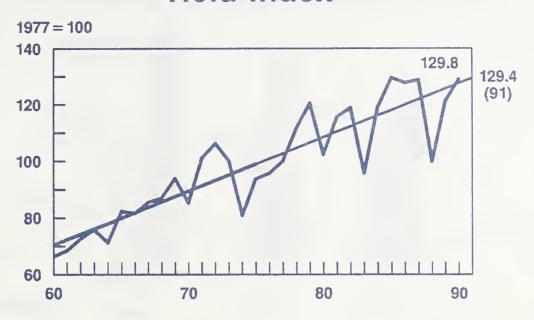
# Consumer Prices Percent Change



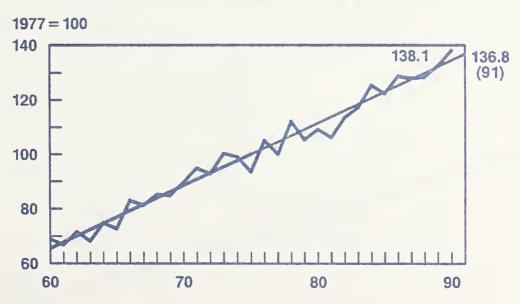
# Crop Area Harvested Plus Conserving Uses



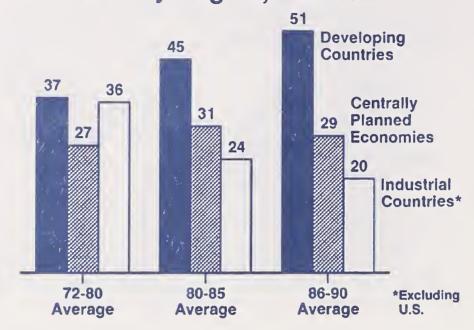
# U.S. Wheat and Coarse Grain Yield Index



# Foreign Wheat and Coarse Grain Yield Index

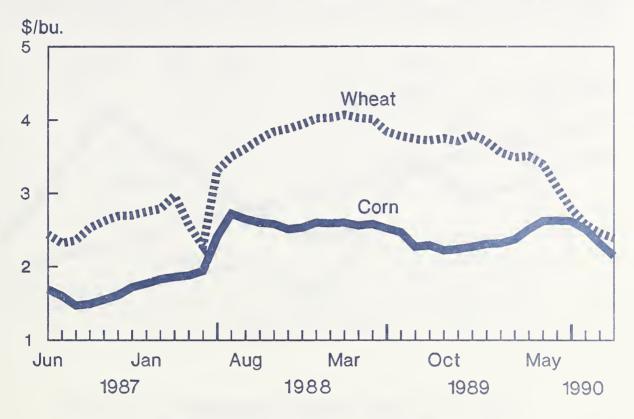


# Wheat and Coarse Grain Imports Share by Region, Percent

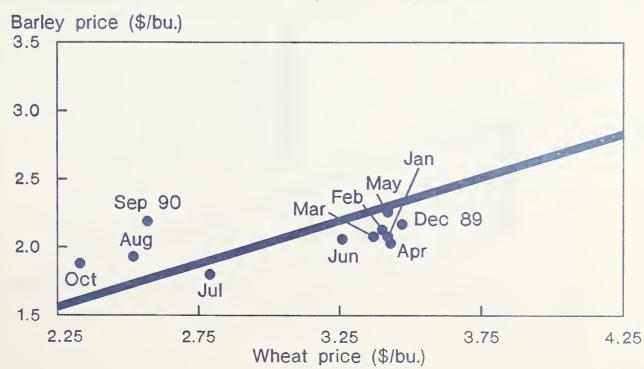




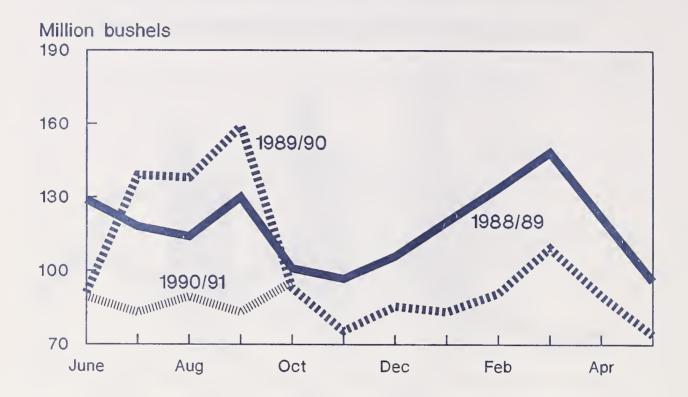
#### Average Farm Prices for Wheat and Corn



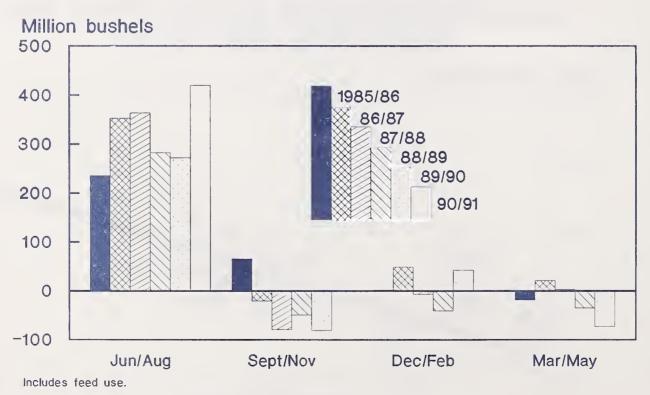
Barley/Wheat Breakeven and Farm Prices, 1991 Flexible Base, North Dakota



#### Monthly U.S. Wheat Exports



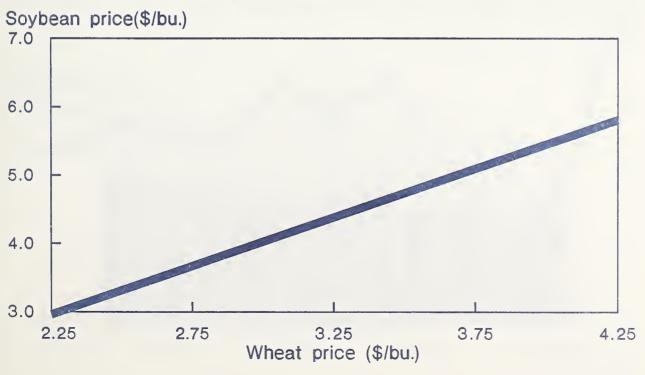
### **Quarterly Residual**



# Soybean/Wheat Breakeven and Farm Prices, 1991 Flexible Base, Illinois

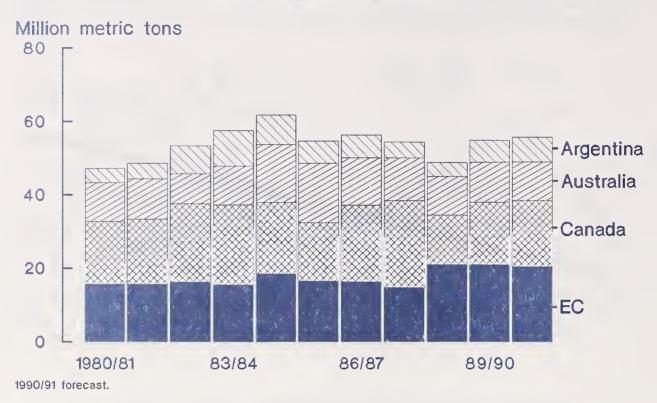
Soybean price (\$/bu.) 7.0 May Apr Aug Sep 90 Jun Feb Dec 89 6.0 Oct Jul Mar Jan 5.0 4.0 3.0 3.75 2.25 2.75 3.25 4.25 Wheat price (\$/bu.)

# Soybean/Wheat Breakeven Prices, 1991 Flexible Base, Illinois

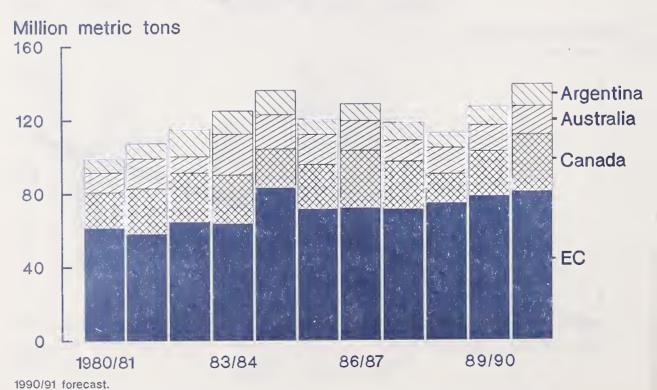




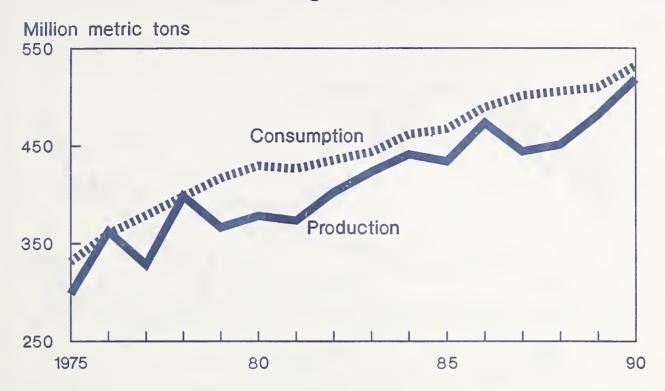
#### **Competitor Wheat Exports**



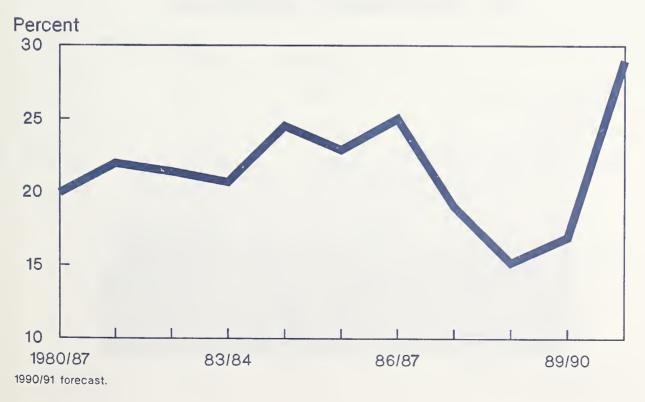
### **Competitor Wheat Production**



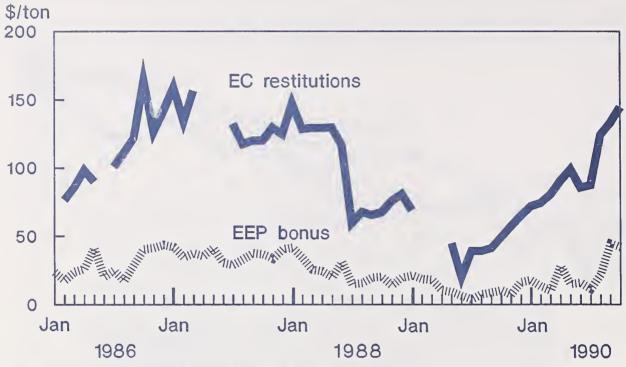
## Foreign Wheat



## Major Competitors Stocks-To-Use Ratio



#### U.S. and EC Wheat Export Subsidies



Data gaps indicate no export licenses issued nor restitutions made.

### U.S. Wheat Supply and Demand

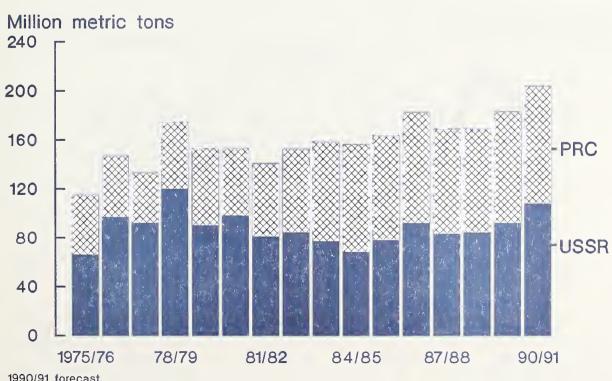
	1989/90	1990/91
Beginning Stocks	702	536
Production	2,037	2,744
Total Supply	2,762	3,303
Food and Seed	832	833
Feed and Residual	160	450
Exports	1,233	1,075
Total Use	2,225	2,358
Ending Stocks	536	945

#### **Wheat Export Prices**

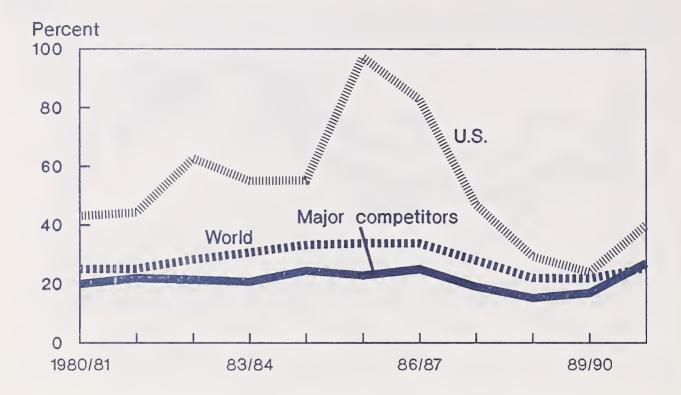


Data gaps indicate no export licenses issued nor restitutions made.

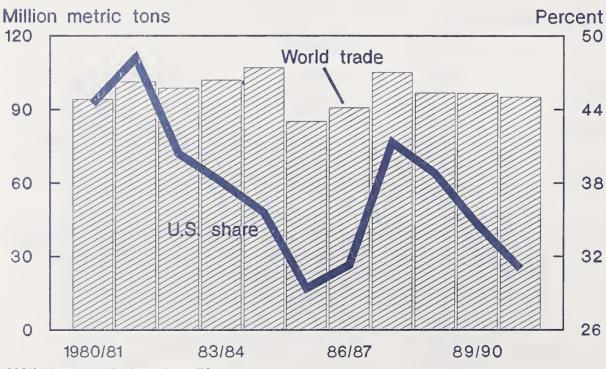
#### Wheat Production



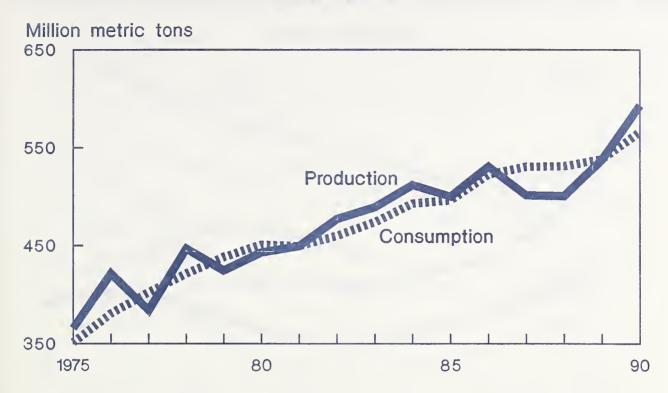
#### Wheat Stocks-To-Use Ratios



#### Wheat Trade

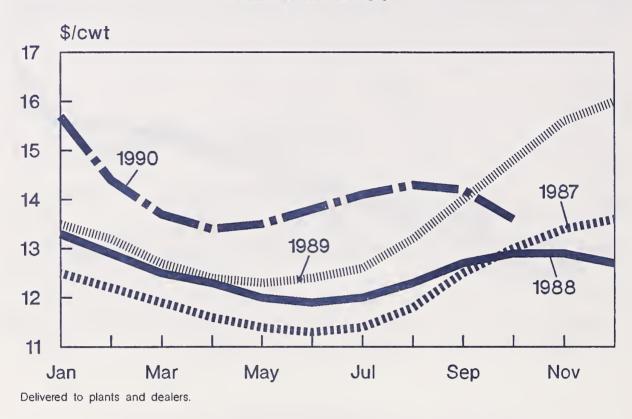


#### **World Wheat**

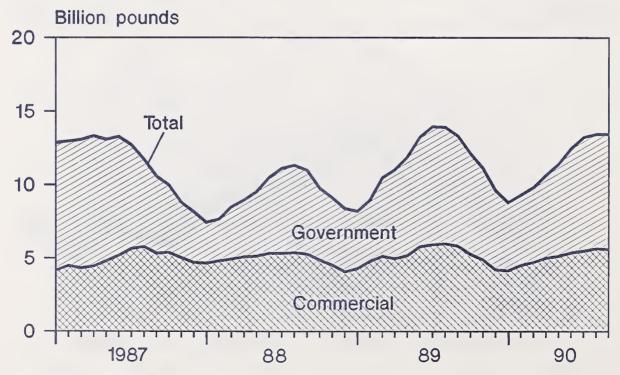




#### All Milk Price

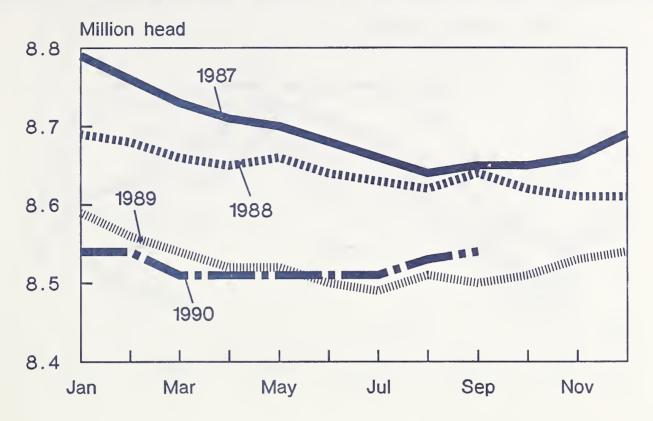


#### **Dairy Product Stocks**

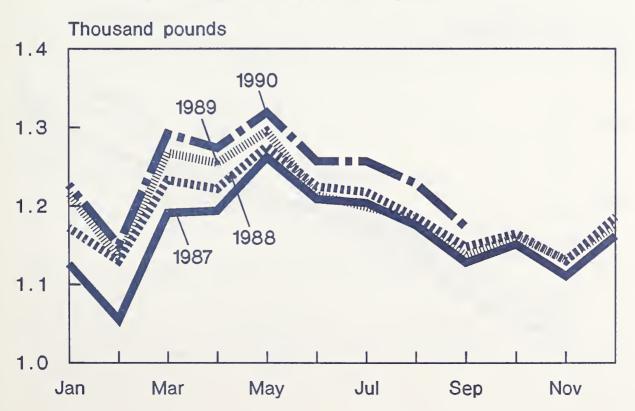


First of month, milkfat basis.

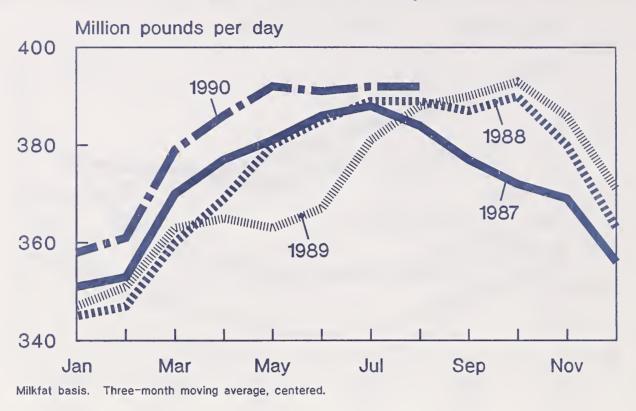
### Milk Cows on Farms, 21 States



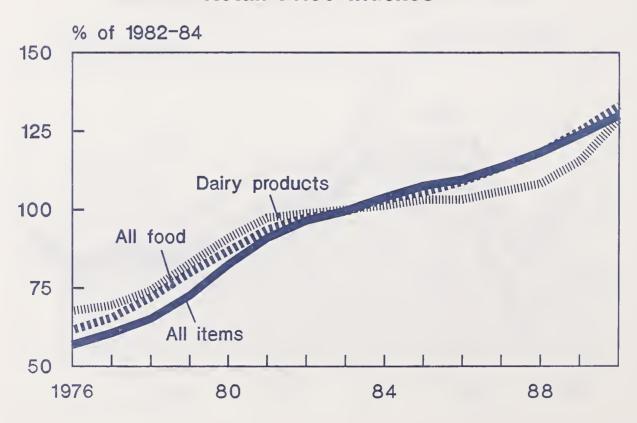
#### Milk Production Per Cow, 21 States



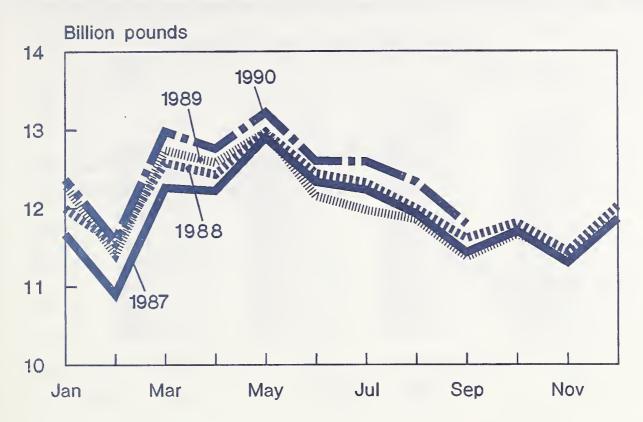
#### Commercial Use of All Dairy Products



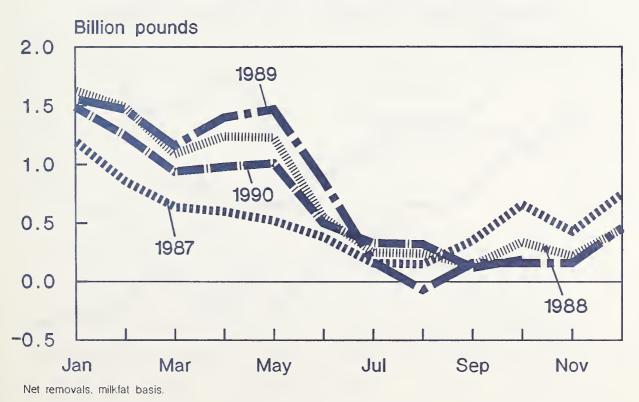
#### **Retail Price Indexes**



#### U.S. Milk Production

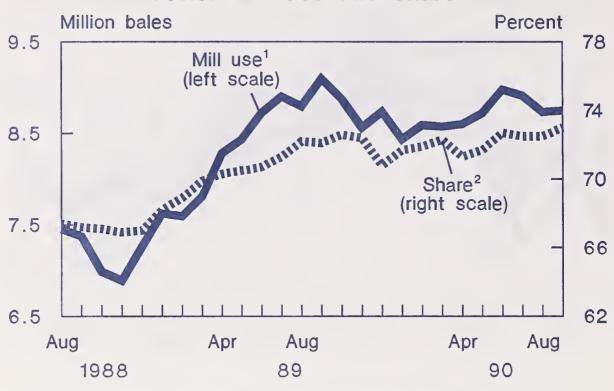


### **USDA** Dairy Product Purchases



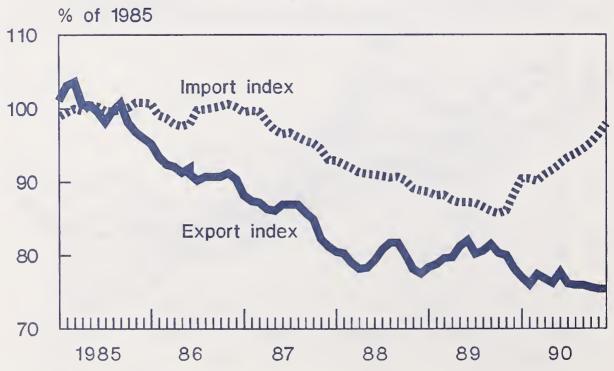


#### Cotton Mill Use and Share



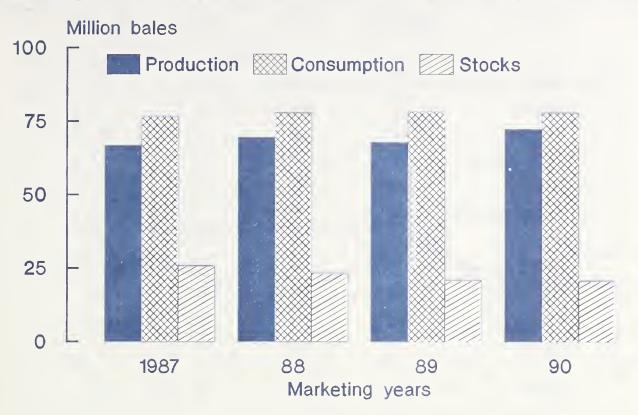
1/ Seasonally adjusted annual rate. 2/ Cotton's share of total fibers used on the cotton system.

## **Exchange Rate Indexes for Cotton Textiles**

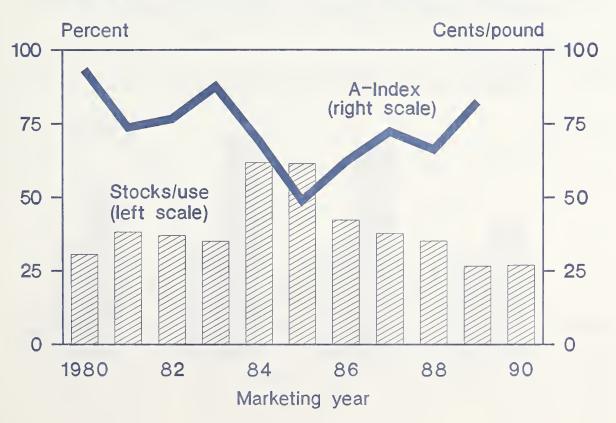


1/ Real trade-weighted indexes.

#### Foreign Cotton Production, Consumption and Stocks



#### Stocks-To-Use Ratio and A-Index Prices

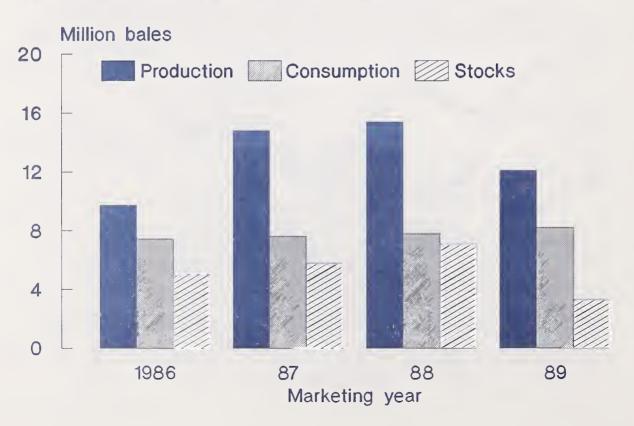


U.S. Cotton Export Shares To Selected Countries

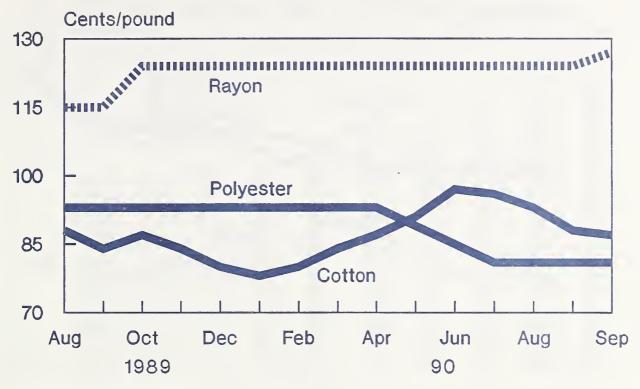
Country	1987/88	88/89	89/90	90/91 <sup>1</sup>
	Percent			
Japan	46	40	51	48
Korea	74	61	70	60
Taiwan	26	14	28	20
Hong Kong	7	8	21	17
Italy	29	16	32	32
France	9	1	6	5
Germany	39	24	36	28
Portugal	7	3	6	6
Indonesia	33	28	40	32
Thailand	28	14	29	23
China	0	69	36	59
World	28	24	32	29

<sup>1/</sup> Based on estimates as of September 12, 1989.

#### U.S. Cotton Production, Consumption, and Stocks

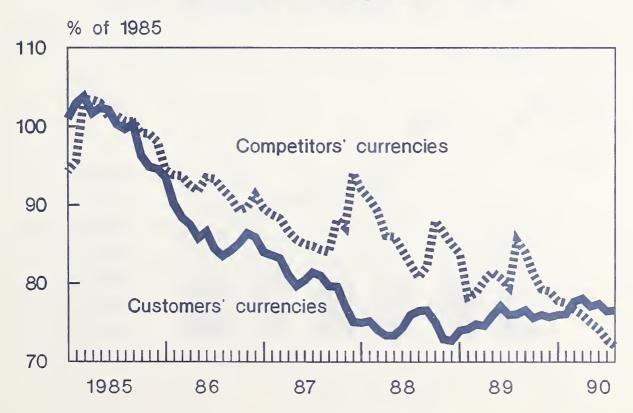


U.S. Fiber Prices<sup>1</sup>

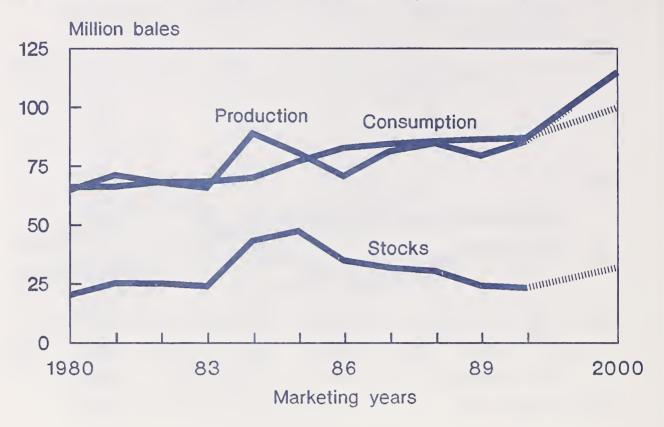


1/ Raw fiber equivalent basis.

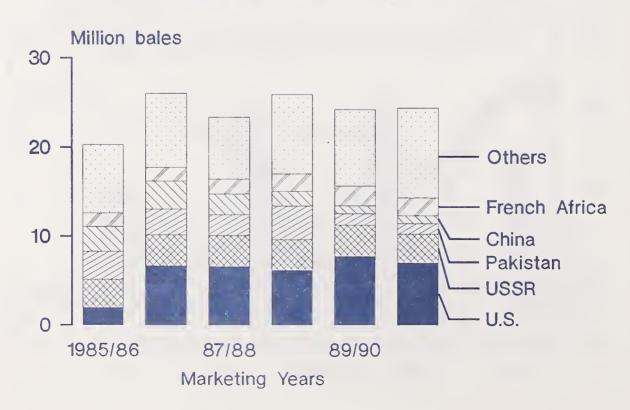
U.S. Raw Cotton Exchange Rate Indexes



### World Cotton Production, Consumption and Stocks

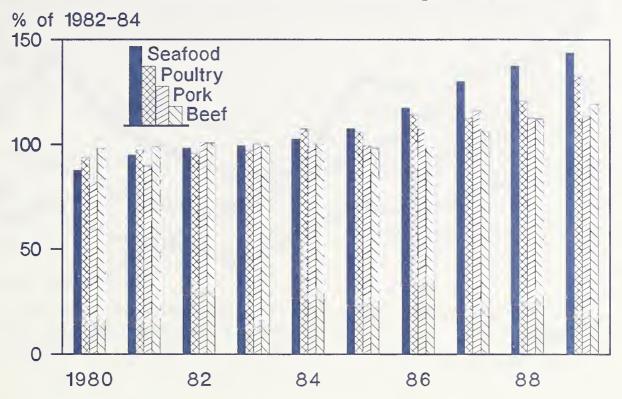


# World Export Trade and Shares of Selected Countries

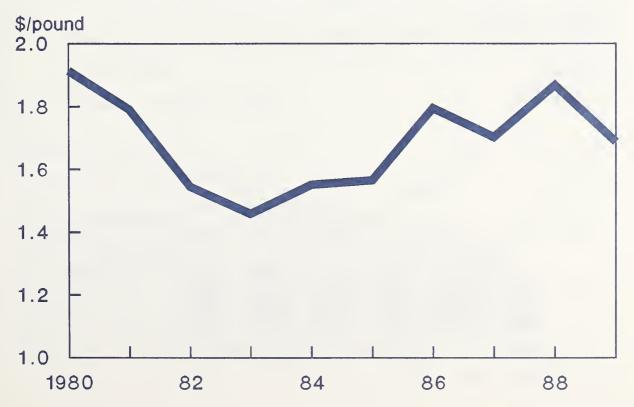




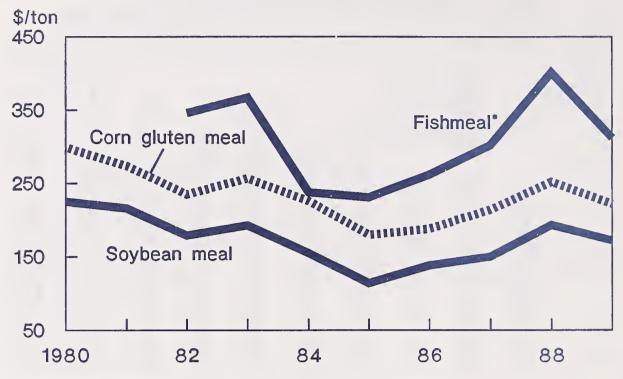
## **CPI for Seafood and Competing Products**



#### **Deflated Processor Prices for Catfish**

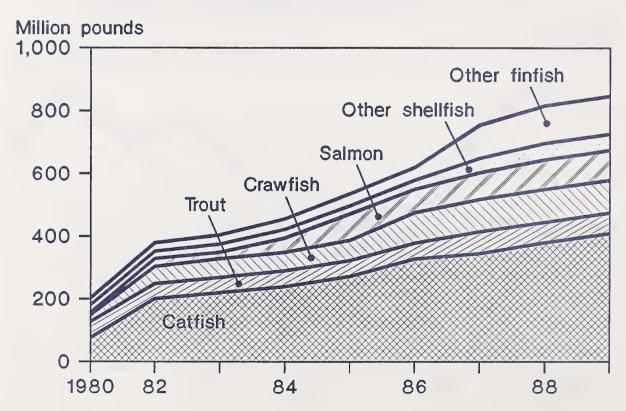


### **Real Feed Input Prices**

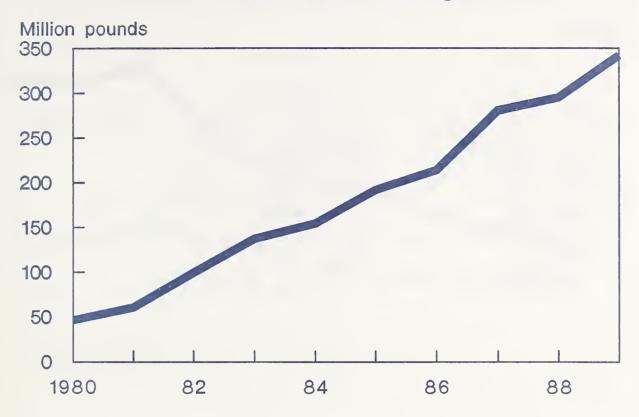


<sup>\*</sup>Not available before 1982.

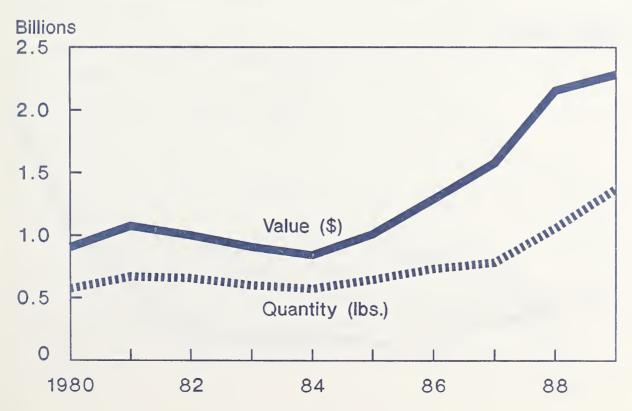
**U.S. Aquacultural Production** 



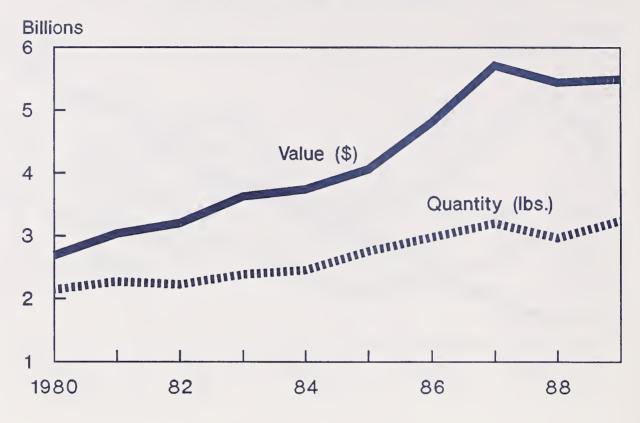
**U.S. Catfish Processing** 



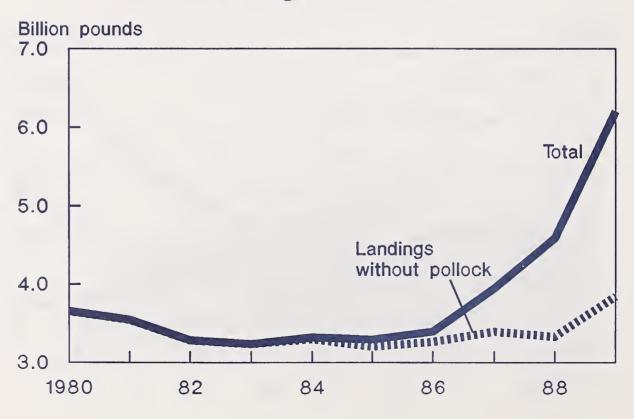
U.S. Exports of Edible Seafood



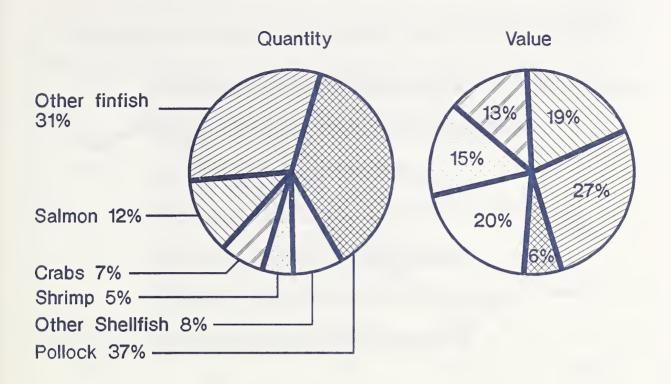
U.S. Imports of Edible Seafood



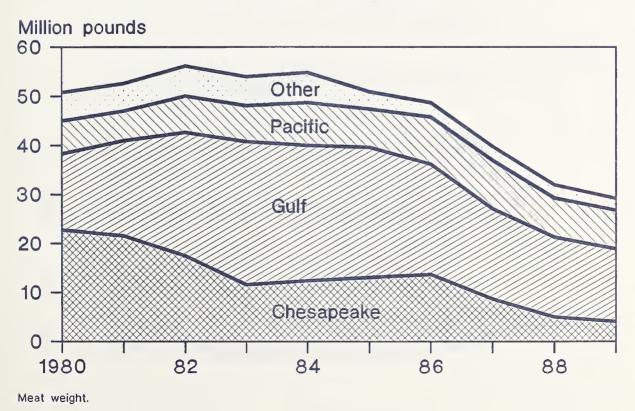
U.S. Landings of Edible Fish



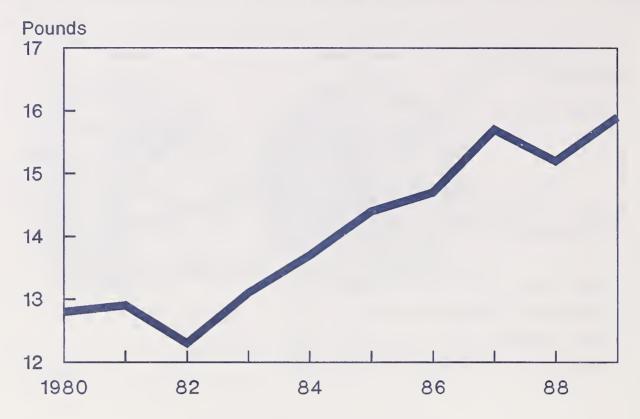
## U.S. Landings of Edible Seafood, 1989



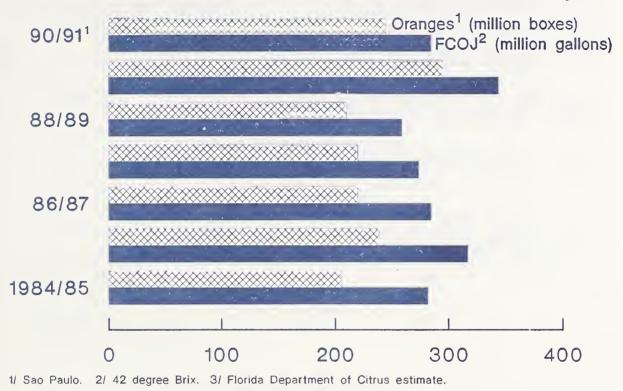
**U.S.** Oyster Landings

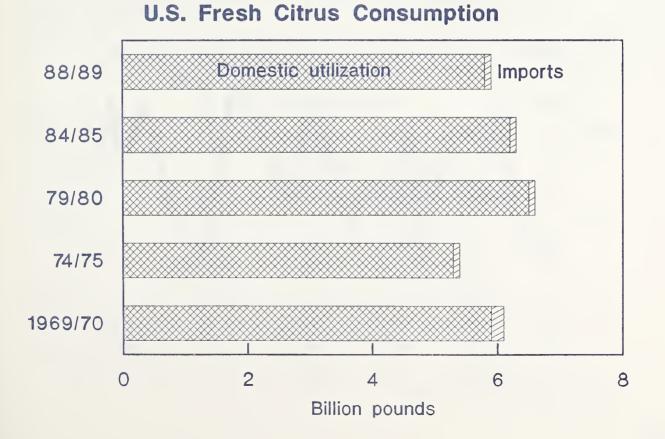


# U.S. Per Capita Consumption of Seafood

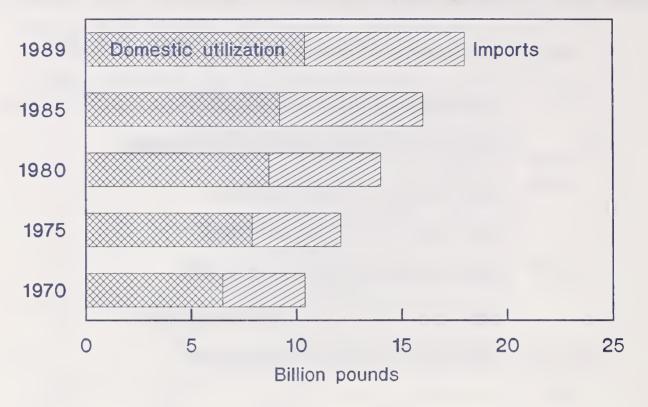


### Brazilian Orange Production and FCOJ Supply

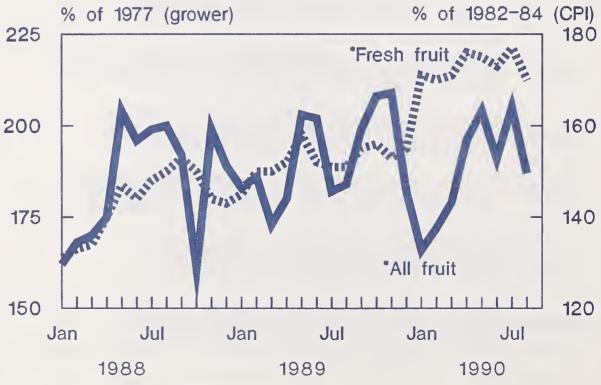




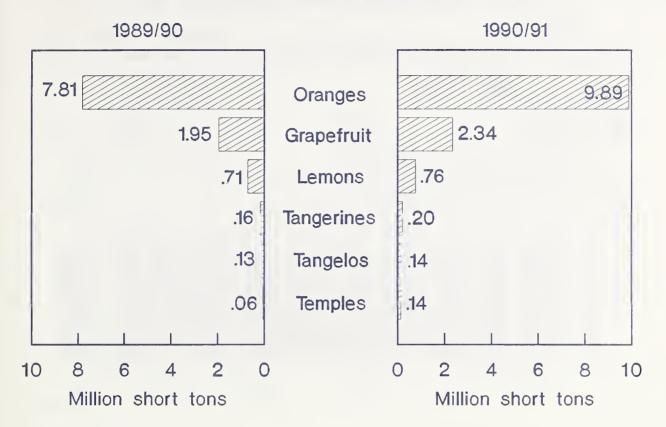
## **U.S. Fresh Noncitrus Consumption**



U.S. Fruit Prices



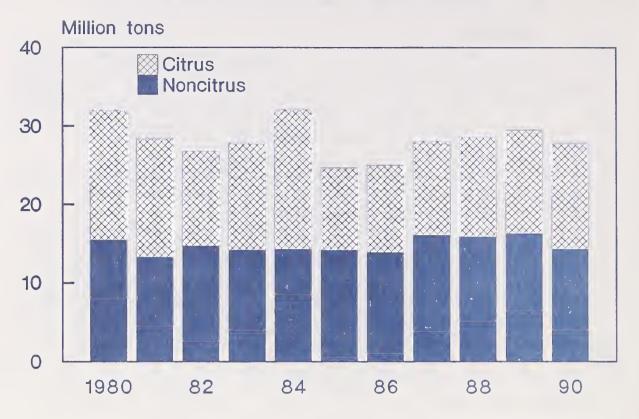
#### U.S. Production of Selected Citrus Fruit



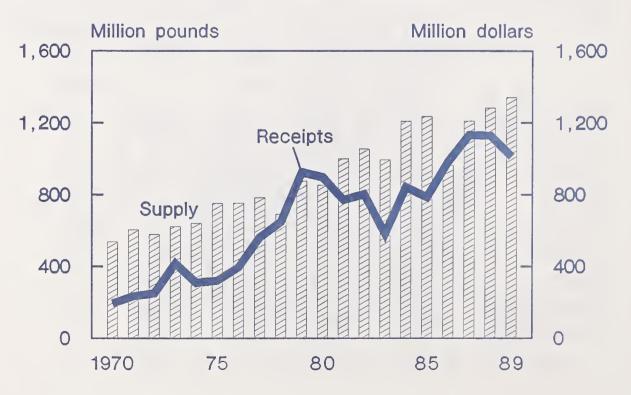
#### U.S. Production of Selected Noncitrus Fruit

	1987	1988	1989	1990	Change from 1989
		1,000 s	short tons		Percent
Apples	5,371	4,566	4,983	4,736	-5
Apricots	114	102	117	122	4
Cherries	395	304	332	234	-30
Grapes	5,267	6,034	5,931	5,461	-8
Nectarines	191	200	200	205	3
Peaches	1,191	1,307	1, 167	1,061	-9
Pears	939	861	917	939	2
Plums/Prunes	977	<b>7</b> 38	1,012	702	-31
Strawberries	559	590	532	563	6
Total	<b>1</b> 5,004	14,702	15, <b>191</b>	14,023	-8

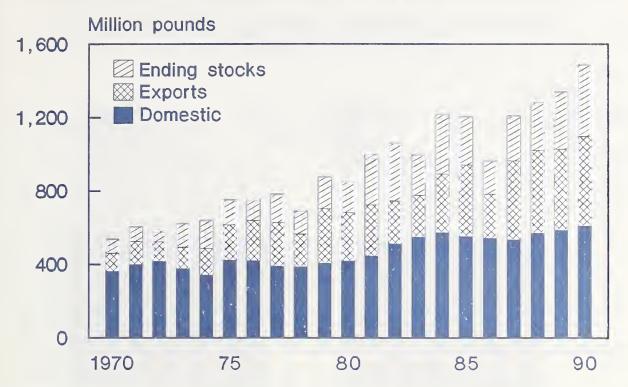
## **U.S. Total Production of Major Fruits**



U.S. Tree Nut Supply vs. Grower Cash Receipts



## U.S. Tree Nut Utilization



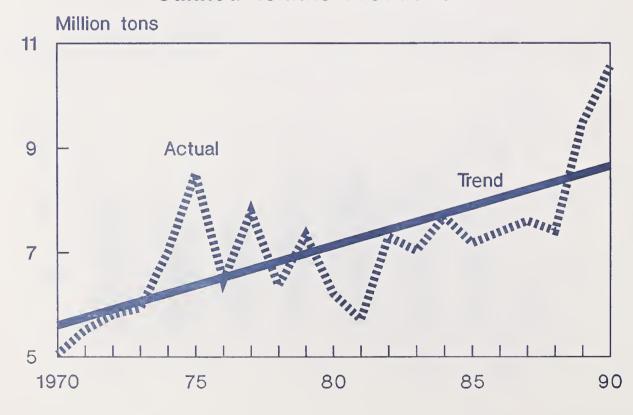
Shelled basis.



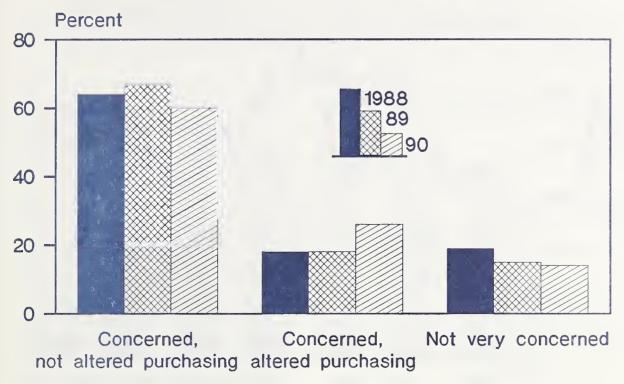
# 1989 FDA Pesticide Residue Monitoring Vegetable Samples



#### **Canned Tomato Production**

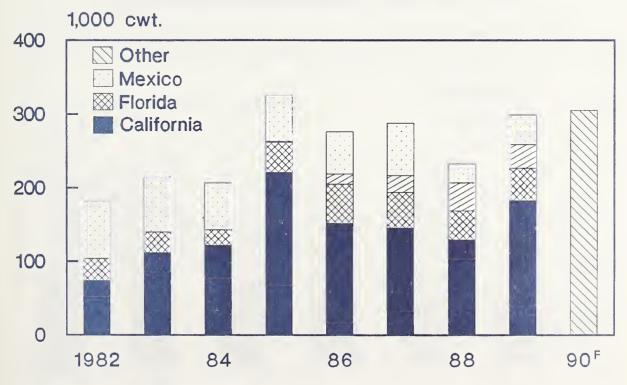


#### Consumer Concern About Chemical Residue



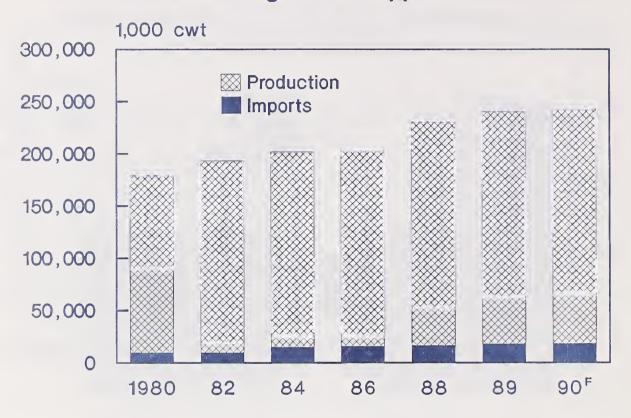
Source: The Packer's Fresh Trends '90 Profile, Market Facts Inc. and Vance Res. Service

#### Fresh Herb Arrivals

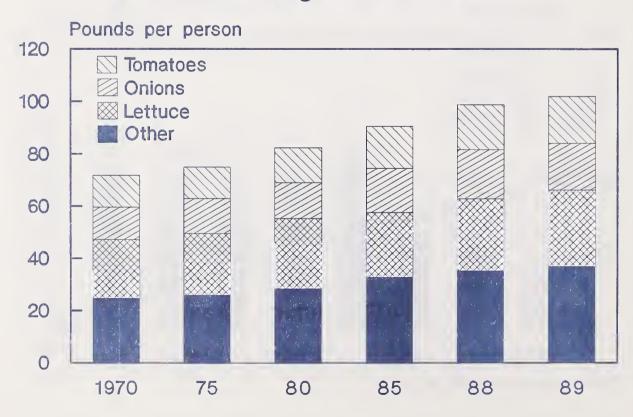


Source: Agricultural Marketing Service, USDA.

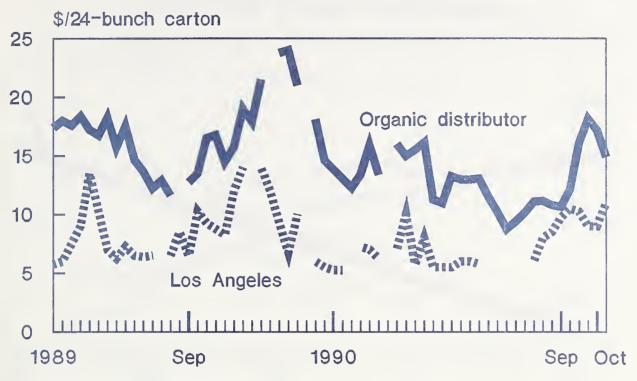
### Fresh Vegetable Supplies



## Mix of Fresh Vegetables Consumed

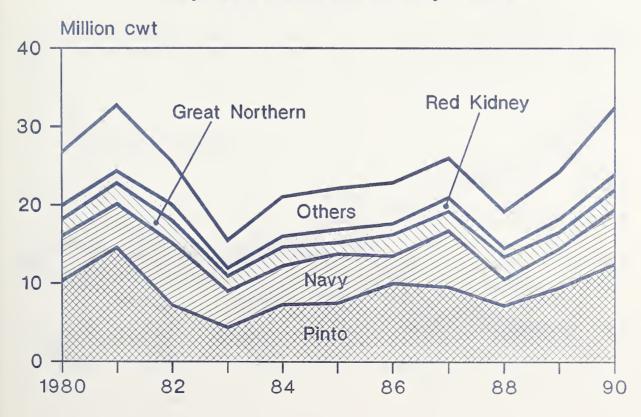


#### Premium for Organic Romaine Lettuce

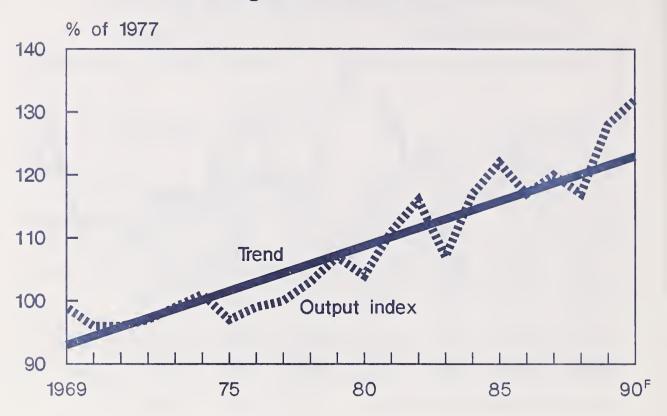


Source: Organic Wholesale Market Report

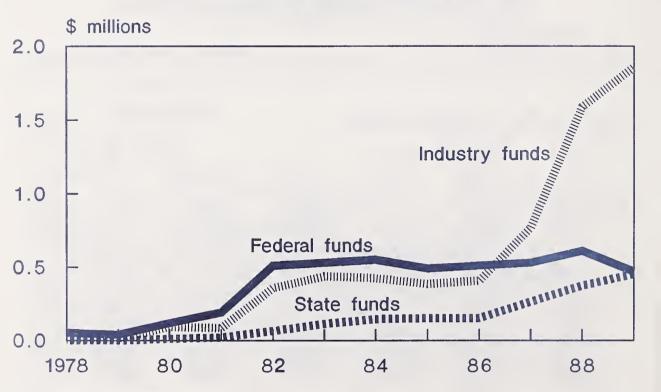
U.S. Dry Bean Production by Class



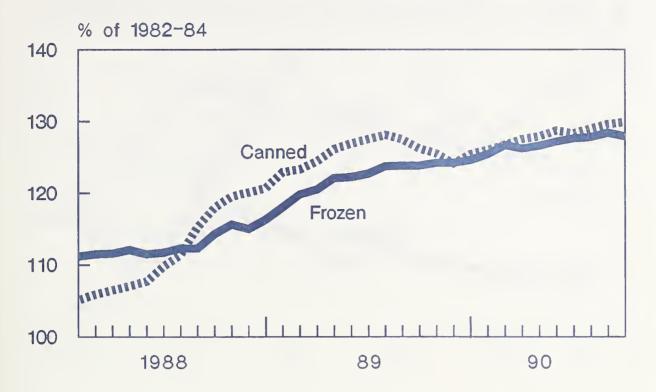
### **U.S. Vegetable Production**



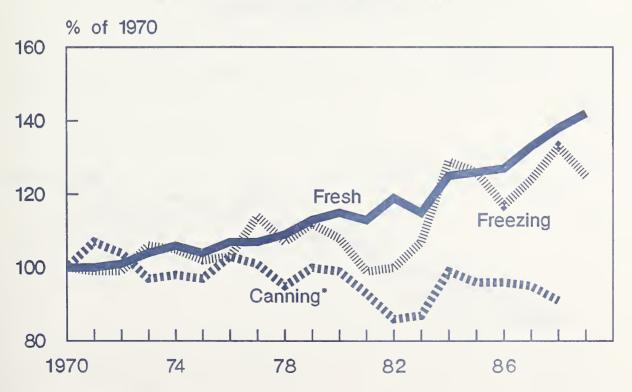
### **Vegetable IPM Funding**



# Consumer Price Index for Frozen and Canned Vegetables

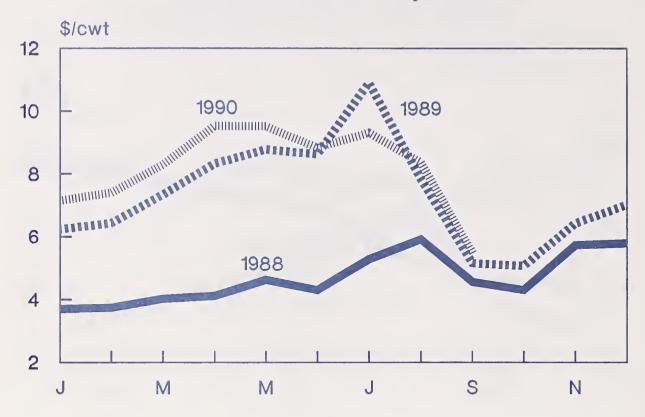


### Per Capita Vegetable Utilization

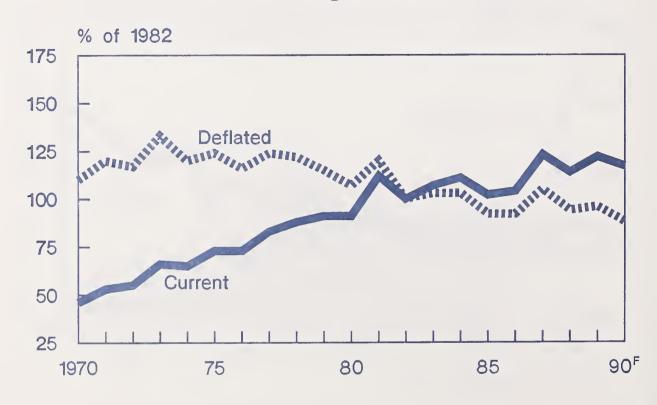


<sup>\*</sup> Canning data not available for 1989.

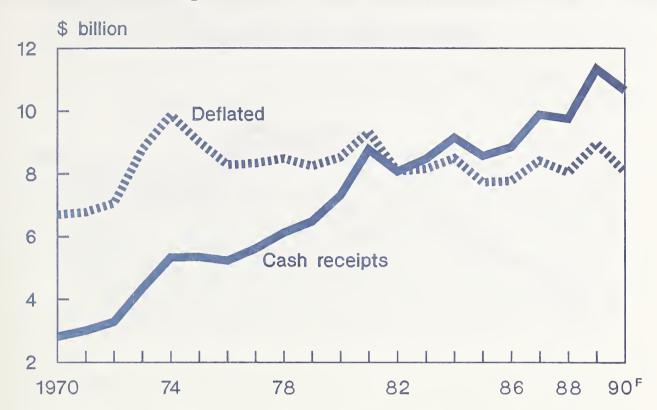
### Potatoes: Prices Received by Farmers



Prices Received by Farmers for Fresh Vegetables

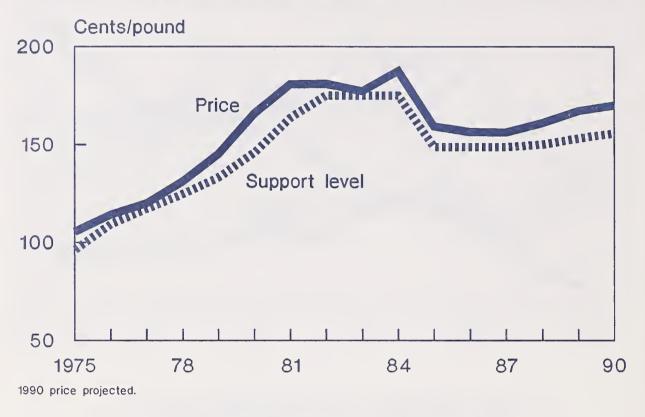


# **Vegetable Cash Receipts**

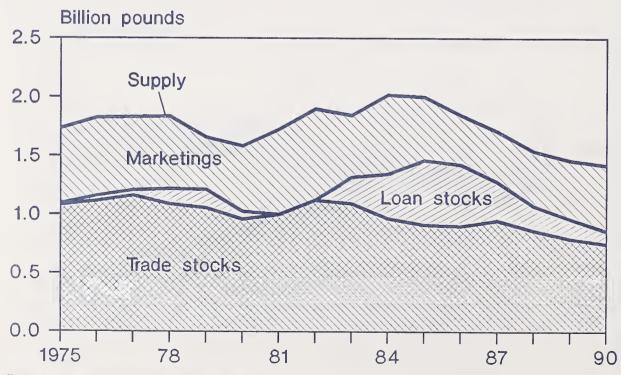




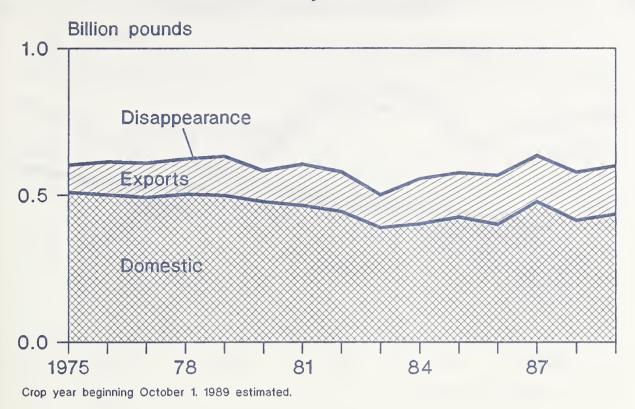
## **Burley Price and Support**



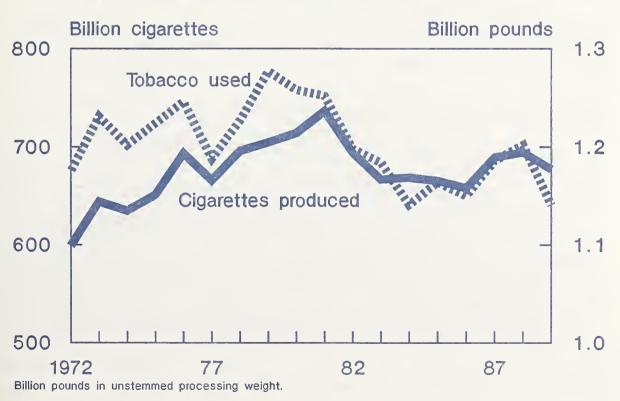
#### **Burley Tobacco Supply**



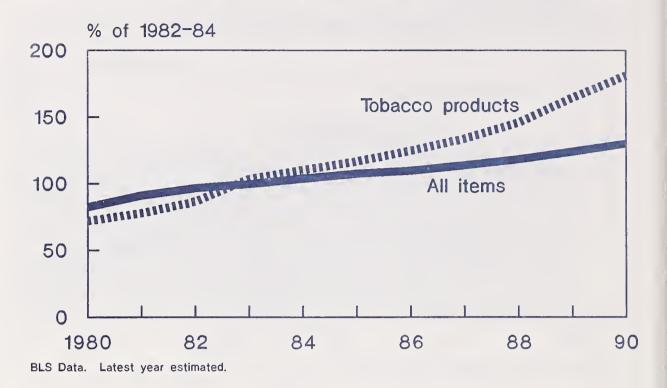
#### **Burley Use**



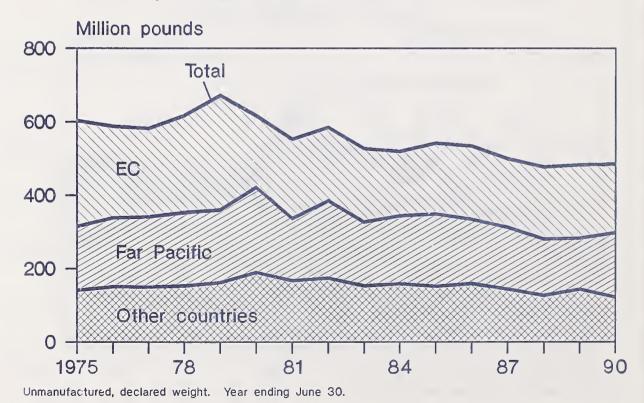
## Cigarettes Produced and Tobacco Used



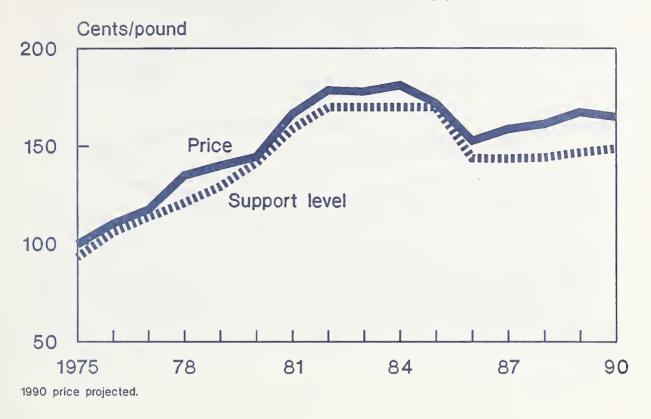
# Consumer Price Index and Tobacco Product Prices



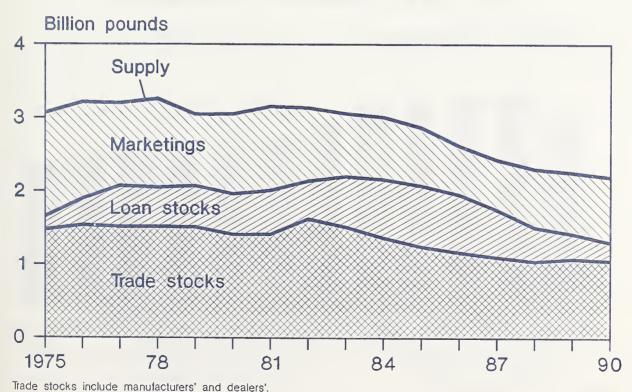
#### **Export Markets for U.S. Tobacco**



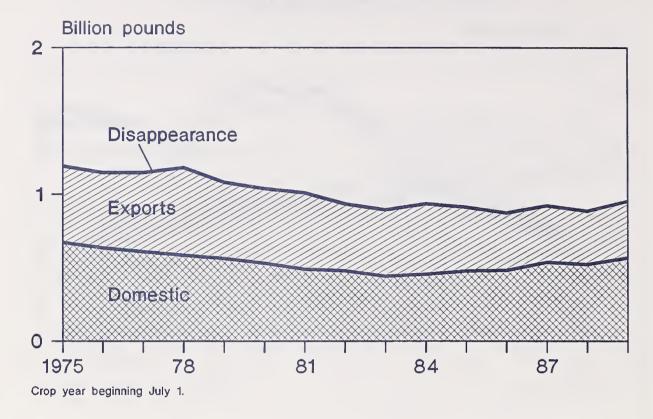
## Flue-Cured Price and Support



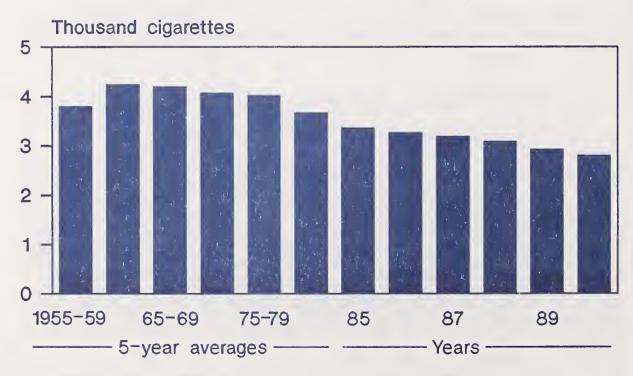
Flue-Cured Tobacco Supply



#### Flue-Cured Use

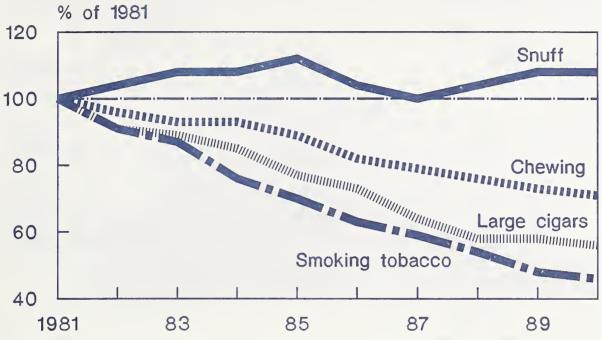


### Per Capita Cigarette Consumption



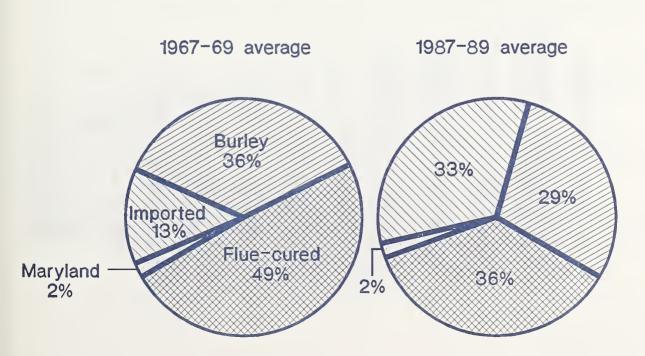
1990 projected. Persons 18 and over.

# Per Capita Consumption of Tobacco Products

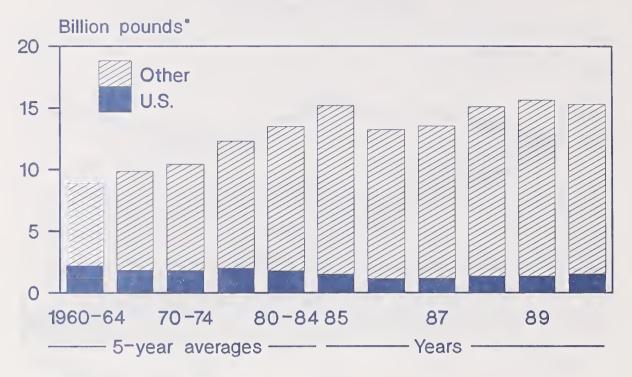


1990 preliminary. Per male 18 and over, except snuff per person 18 and over.

#### **Tobacco Use in Cigarettes**

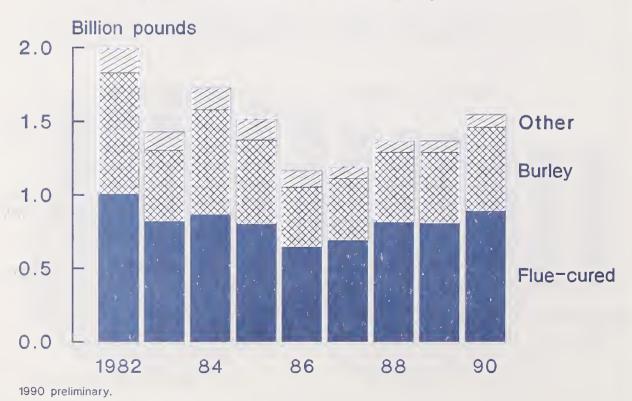


#### U.S. and World Tobacco Production

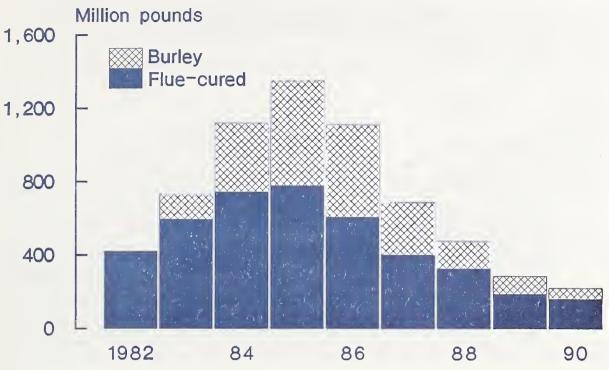


<sup>\*</sup> Farm-sales weight. Latest year projected.

### U.S. Tobacco Production by Kinds

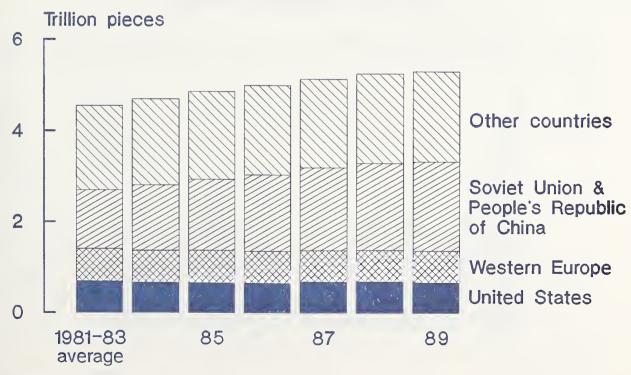


### Unsold Flue-Cured and Burley Loan Stocks\*



# As of August 31.

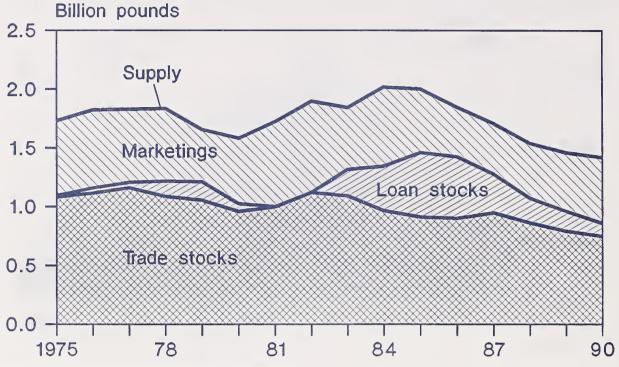
# **World Cigarette Output**



Latest year preliminary.

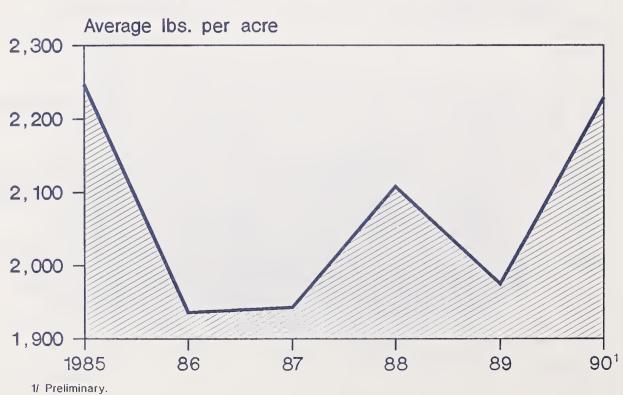




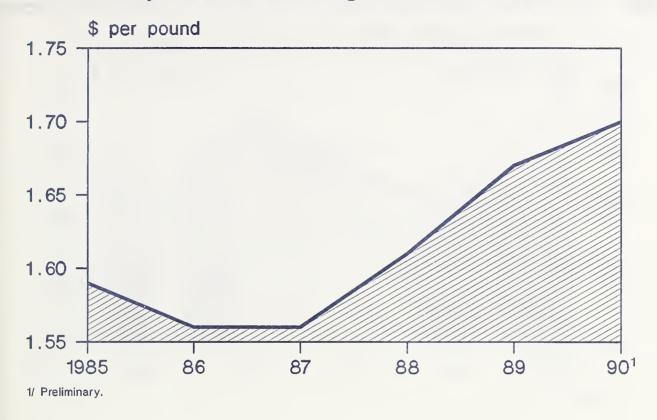


Trade stocks include manufacturers' and dealers'.

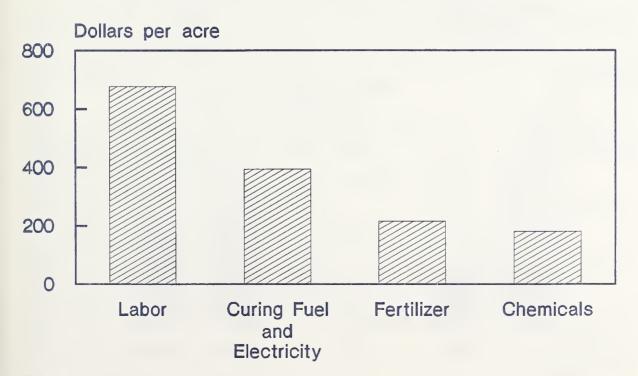
# **Burley Tobacco Yields**



### **Burley Tobacco: Average Price Received**

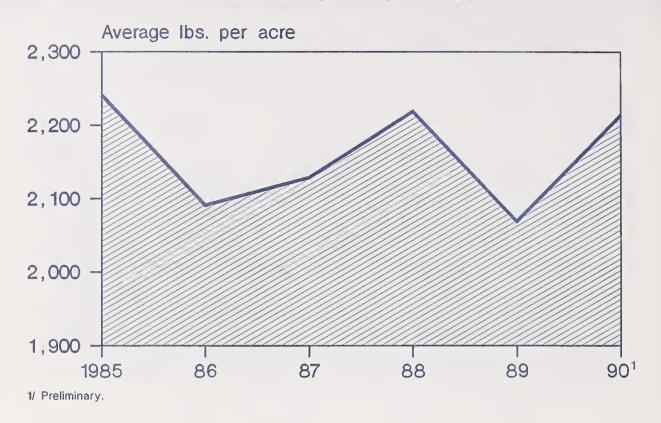


Flue-Cured Tobacco Major Variable Cost Items, 1990<sup>1</sup>

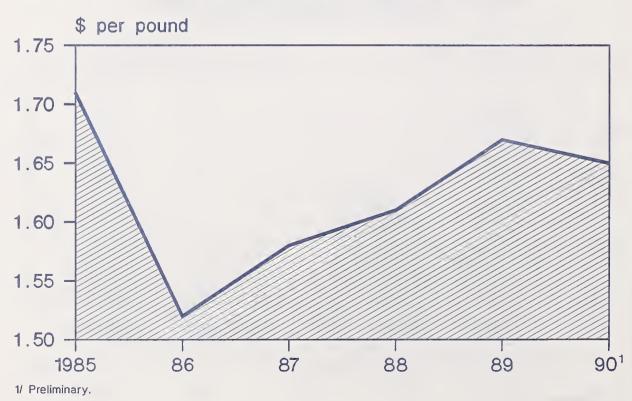


1/ Preliminary.

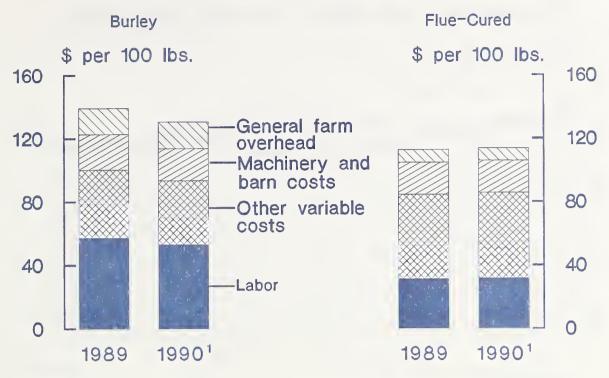
#### Flue-Cured Tobacco Yields



## Flue-Cured Tobacco: Average Price Received

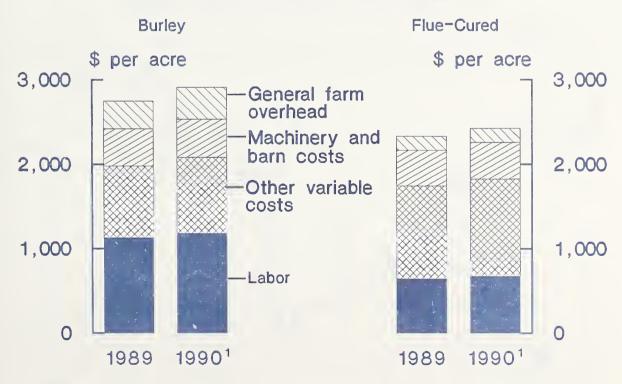


#### Tobacco Production Costs Per 100 Lbs.



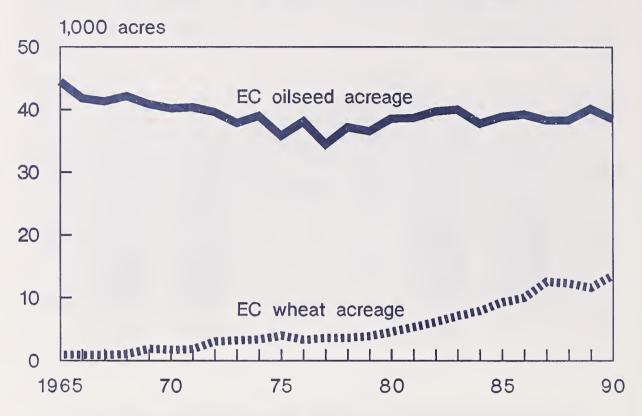
1/ Prelimianry.

#### Tobacco Production Costs Per Acre

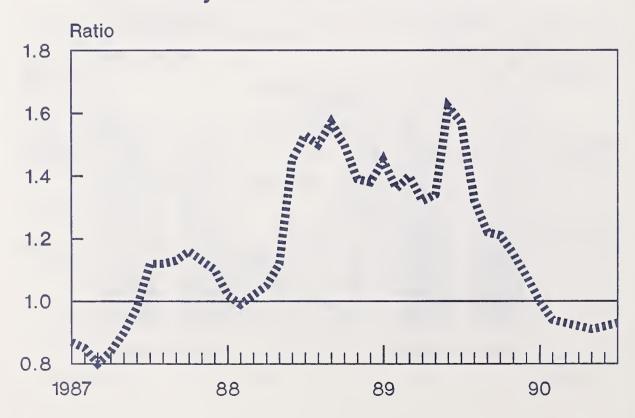


1/ Preliminary.

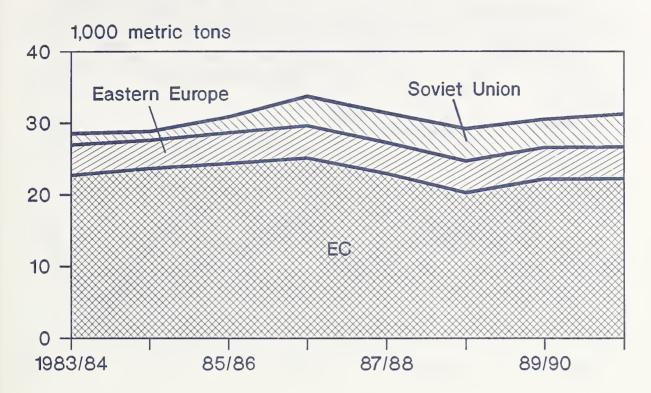
### EC Oilseed and Wheat Acreage Harvested



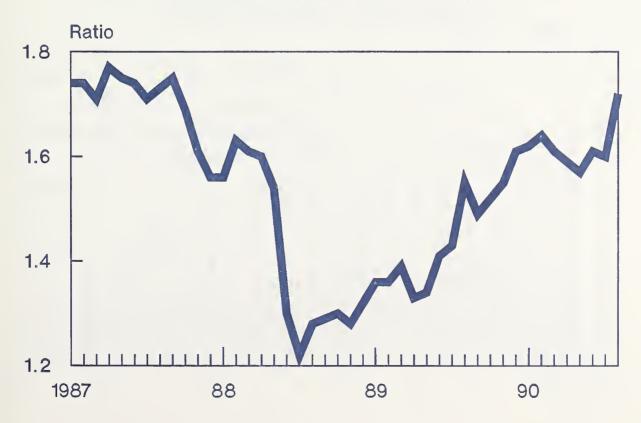
EC Soy-Feed Wheat Price Ratio



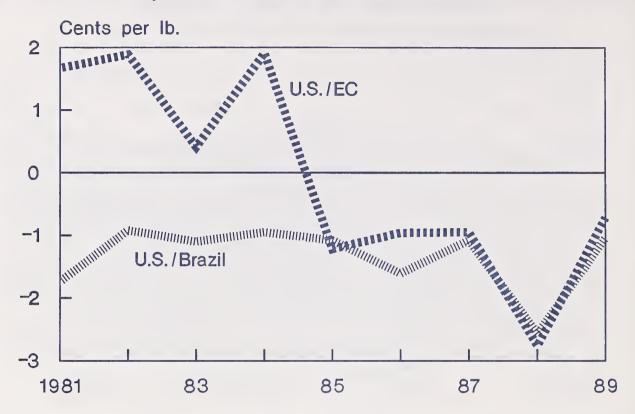
# EC, Eastern Europe and Soviet Bean and Meal Imports



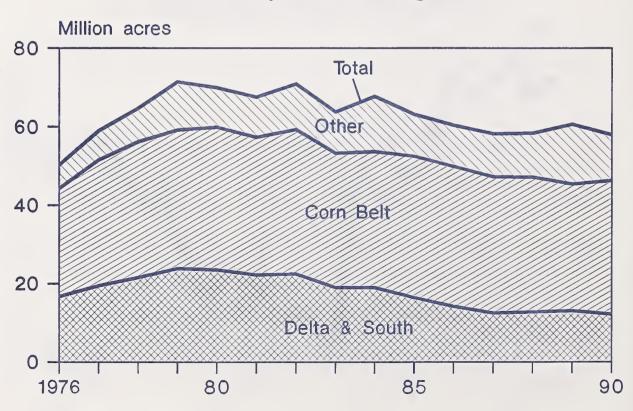
Feed-Livestock Profit Ratio



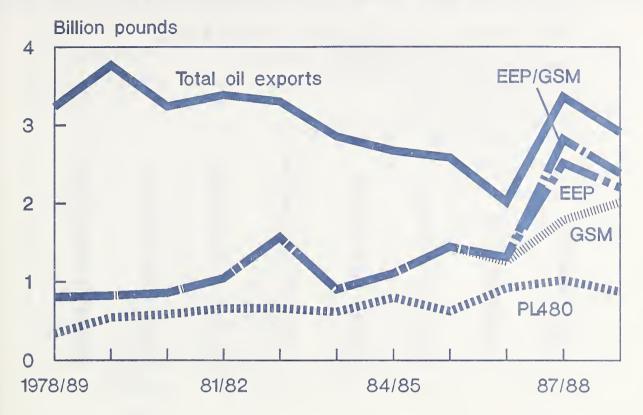
## Soybean Oil Price Relationships



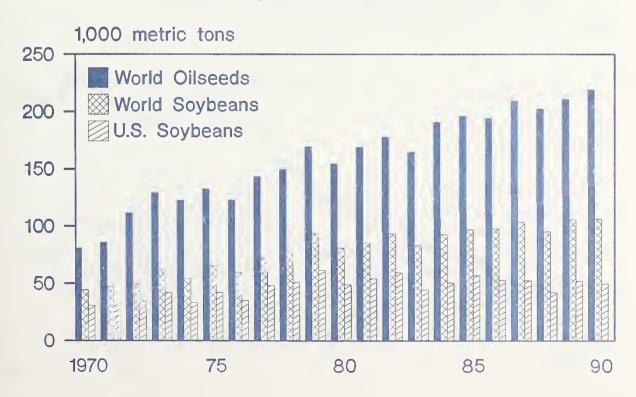
U.S. Soybean Acreage



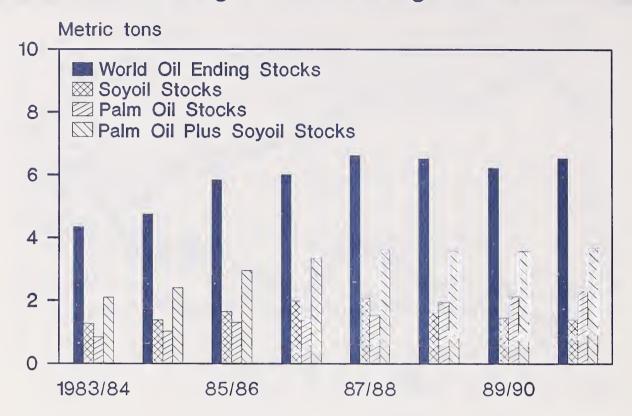
#### U.S. Vegetable Oil Exports and Programs



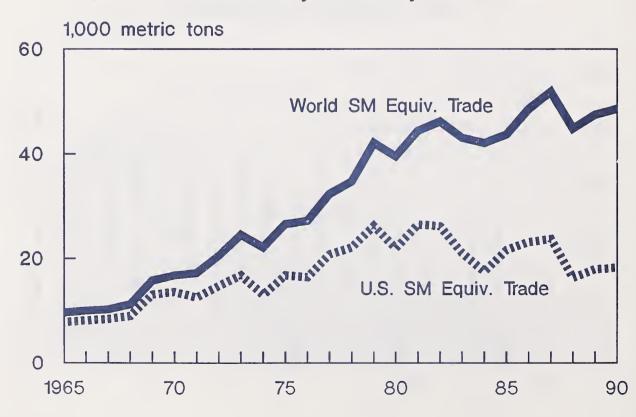
World and U.S. Oilseed and U.S. Soybean Production



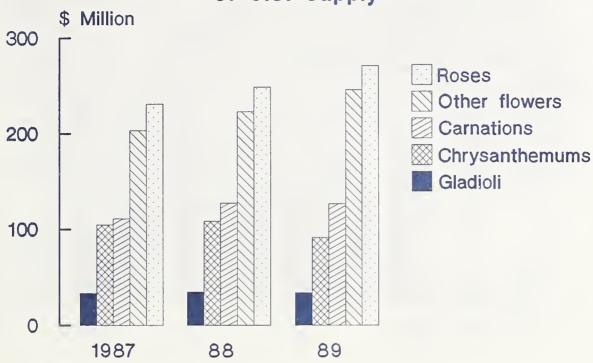
#### World Vegetable Oil Ending Stocks



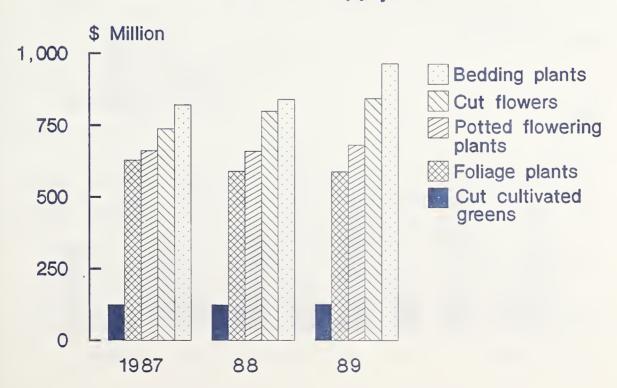
#### World and U.S. Soy and Soymeal Trade



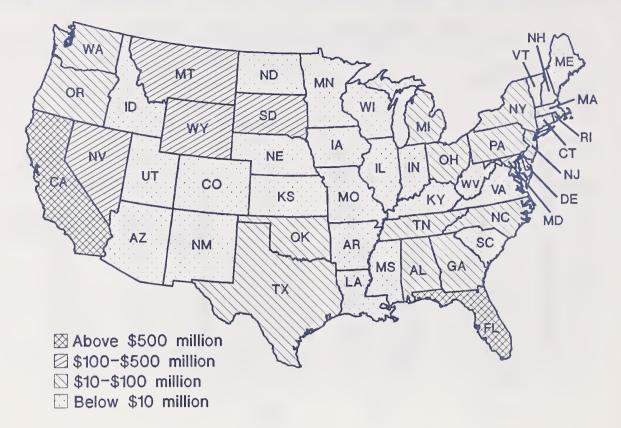
# Cut Flowers: Wholesale Value of U.S. Supply



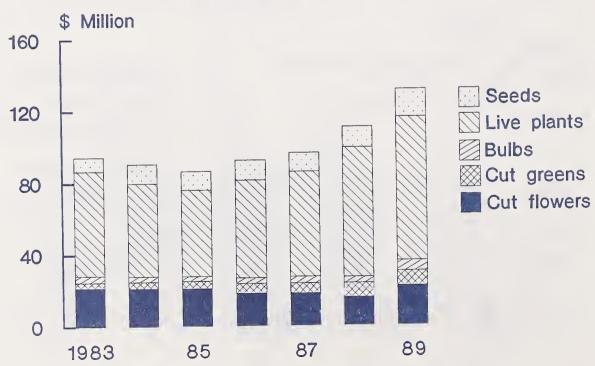
# Floricultural Crops: Wholesale Value of U.S. Supply



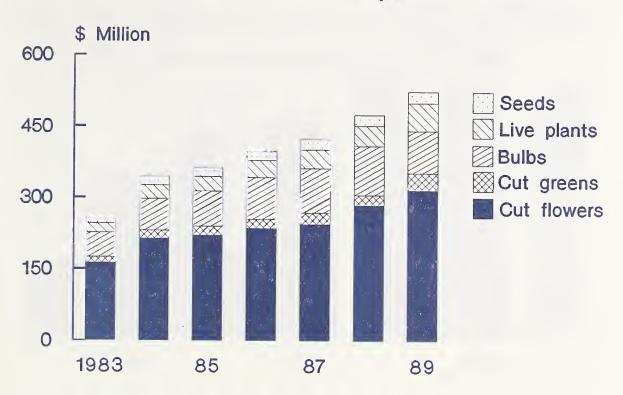
#### Greenhouse and Nursery Grower Receipts, 1989



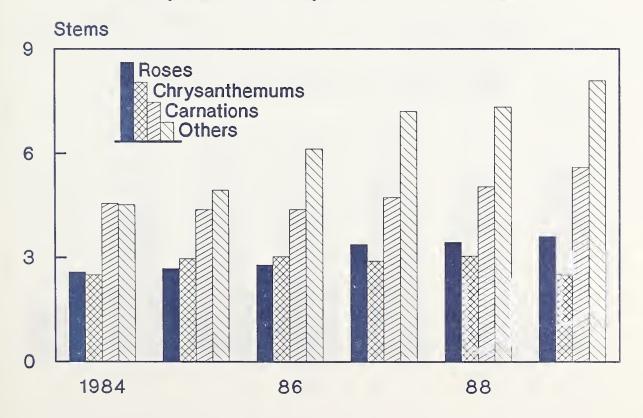
# Greenhouse and Nursery Products: Value of U.S. Exports



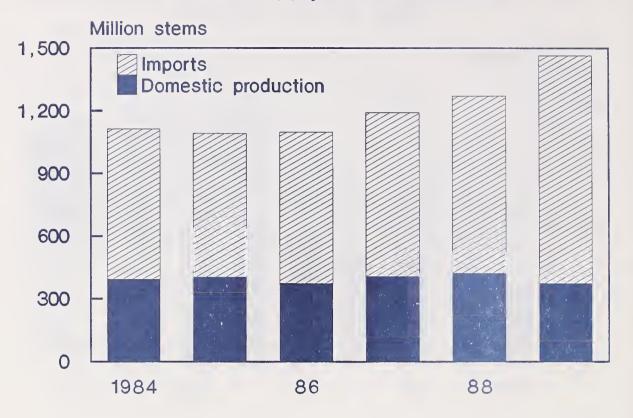
# Greenhouse and Nursery Products: Value of U.S. Imports



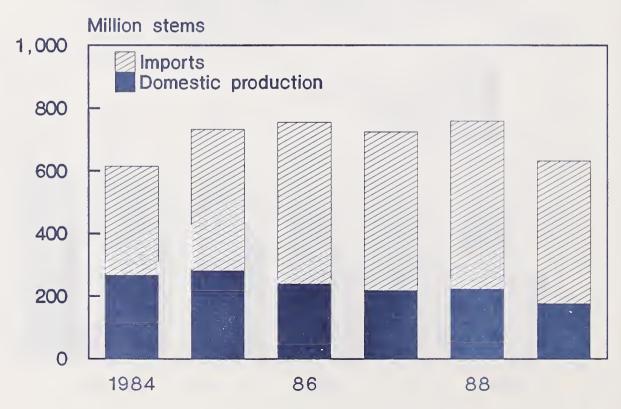
### Per Capita Consumption of Cut Flowers



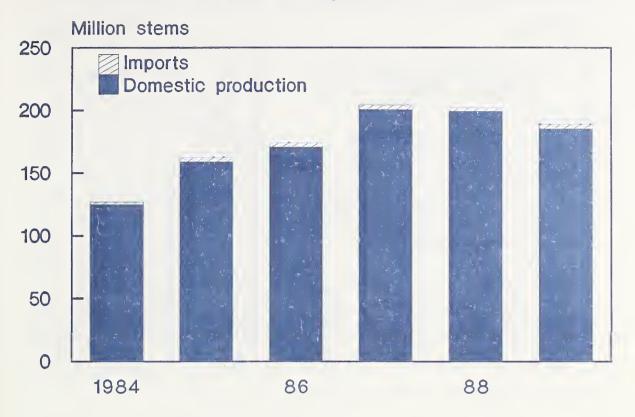
Total U.S. Supply of Carnations



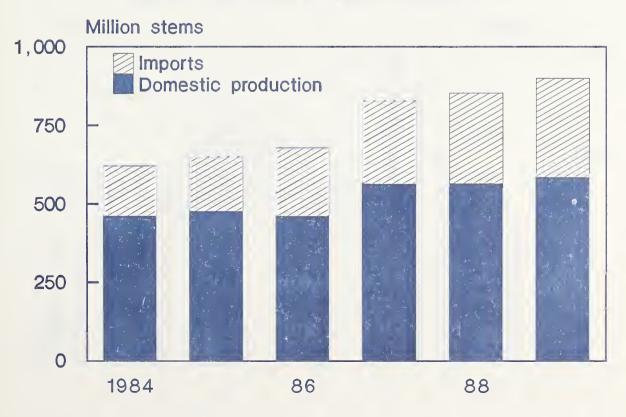
Total U.S. Supply of Chrysanthemums



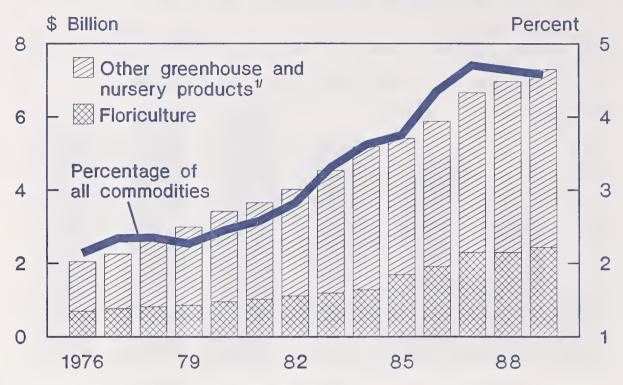
Total U.S. Supply of Gladioli



Total U.S. Supply of Roses

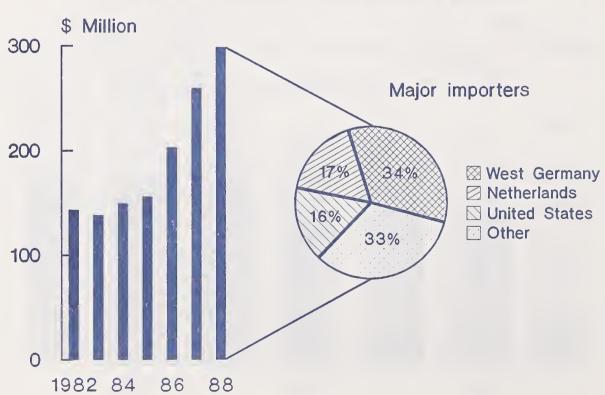


### U.S. Greenhouse and Nursery Grower Receipts

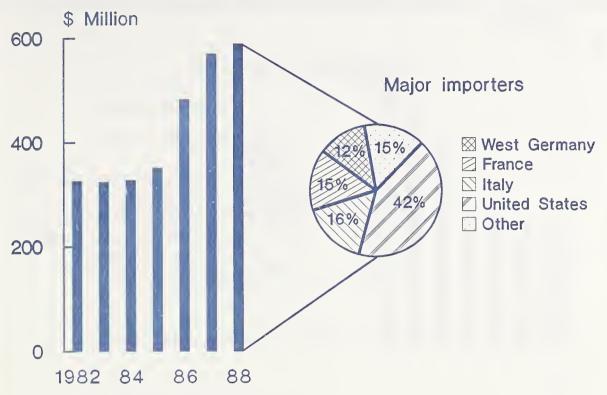


1/ Excludes food crops, seeds, and Christmas trees.

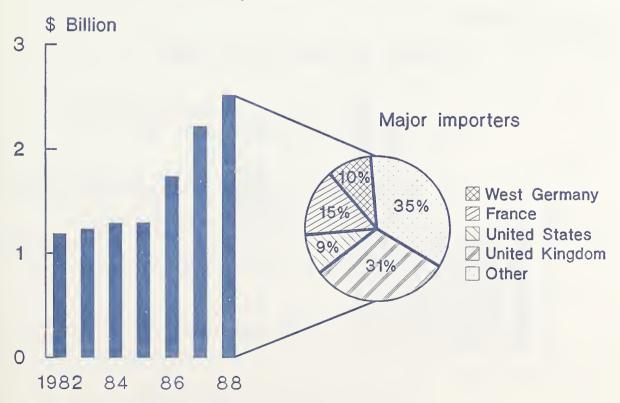
## World Imports of Cut Foliage



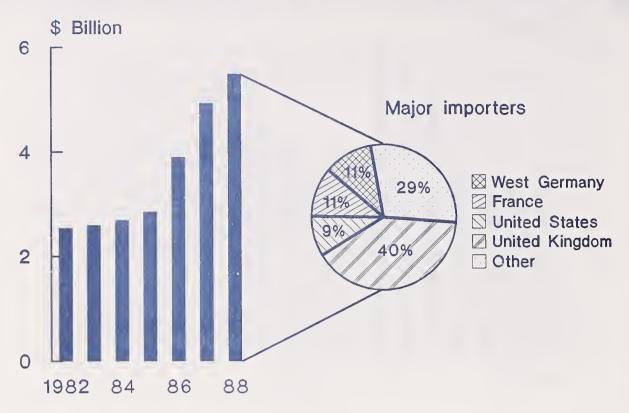
#### World Imports of Bulbs, Corms, and Tubers



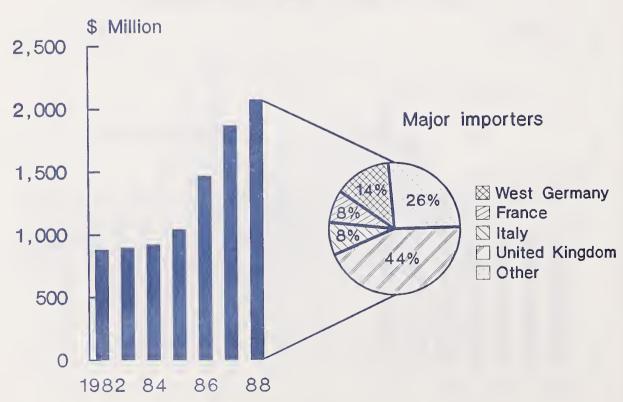
#### **World Imports of Cut Flowers**



#### World Imports of Greenhouse/Nursery Products



### World Imports of Live Plants





#### 1991 Farm Economy

#### Short-Run Performance Influenced by:

- Global commodity levels
- Energy market stability
- General economic conditions
- Farm Bill impact

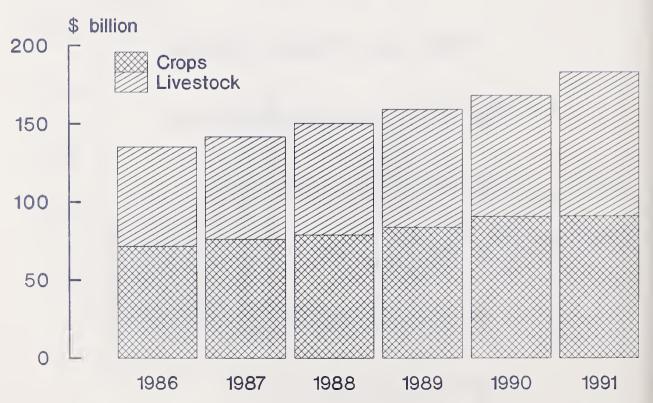
#### 1991 Farm Finance Outlook

- Crop and livestock receipts
- Production expenditures
- Net income
- Farm balance sheet changes
- Financial performance

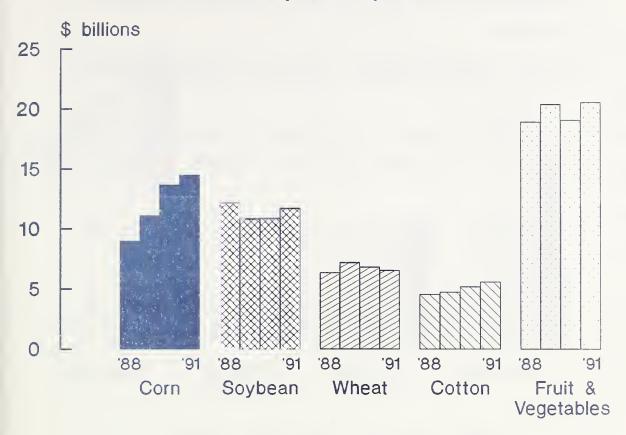
#### **Balance Sheet**

	1987	1988	1989	1990	1991
			Billion dollars		
Current dollars					
Assets	719	764	794	818	830-840
Debt	142	138	136	134	133-137
Equity	5 <b>77</b>	626	658	684	695-705
Deflated dollars (19	982)				
Assets	611	628	628	617	590-600
Debt	121	113	107	101	100-105
Equity	490	514	520	516	500-510

## **Cash Receipts**



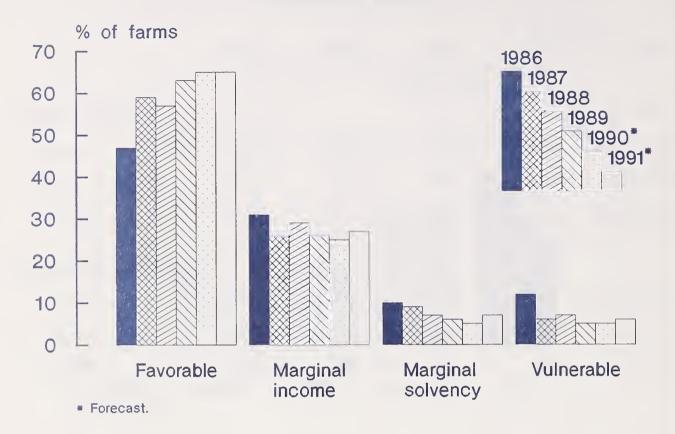
## **Crop Receipts**



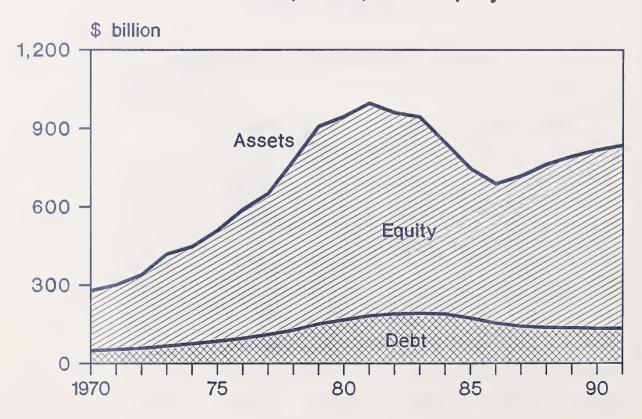
## **Direct Government Payments**

<u>Year</u>	\$ Billion
1986	11.8
1987	16.7
1988	14.5
1989	10.9
1990	9.4
1991	8.4

### Distribution of Farms by Financial Position



Farm Assets, Debt, and Equity



#### Farm Conditions Through Early 1990's

#### Strengthened economic fundamentals suggest:

- Hard finance lessons of mid-1980's make farmers cautious investors
- Farmers using variable inputs carefully
- With less debt, farmers can better withstand slight decrease in income

#### Farm Economy Beyond 1991

#### Farm Bill Impact

- Reduced government payments
- Greater producer flexibility

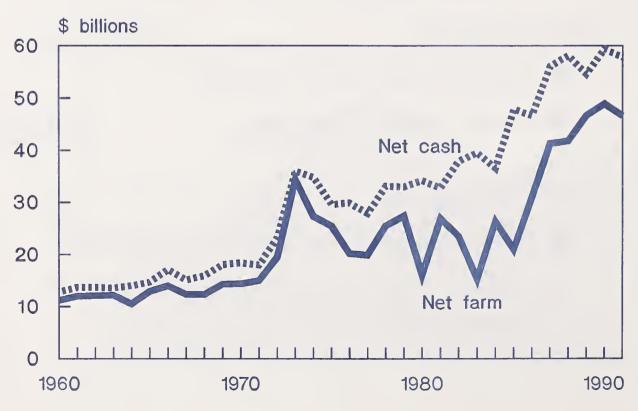
#### **GATT** Negotiations

- Reduced international support of agriculture
- Lower U.S. Government payments

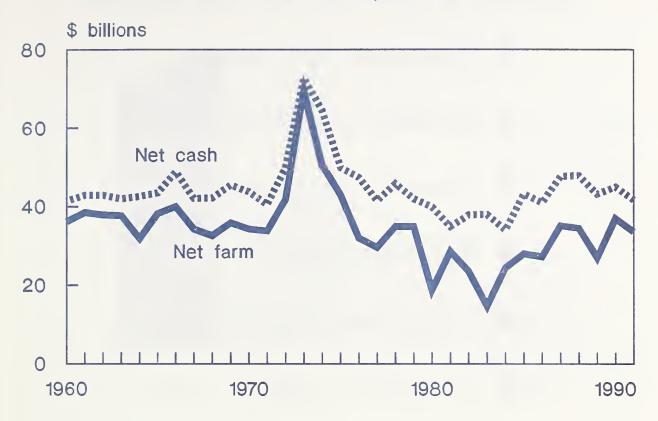
### Farm Income

	1988	1989	1990	1991
		Billion	dollars	
Gross cash income	170	178	184	185-190
Cash expenses	112	123	125	127-133
Net cash income	58	55	60	57-61
Noncash income	4	12	10	8-12
Noncash expense	20	20	20	20-22
Net farm income	42	47	49	44-49

## Farm Income, Current



## Farm Income, Real



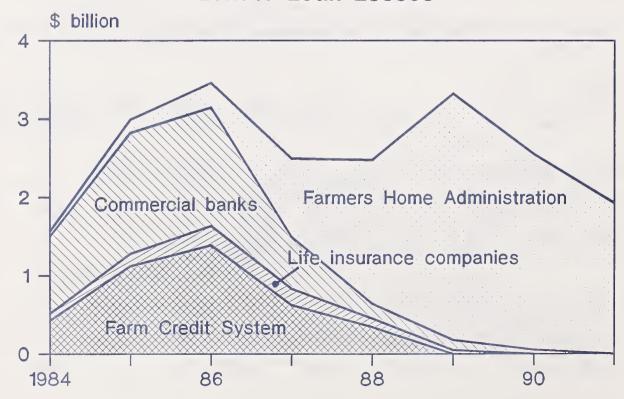
#### Financial Stress Has Stabilized

	1986	1987	1988	1989	1990 Forecast	1991 Forecast
Financially vulnerable farms  Thousand farms						
Commercial farms	105	98	66	68	63	68
Small farms	110	105	76	73	71	76
Debt held on vulnerable farms			Billion	dollars		
Commercial farms	33	31	20	20	18	20
Small farms	8	10	6	6	5	5

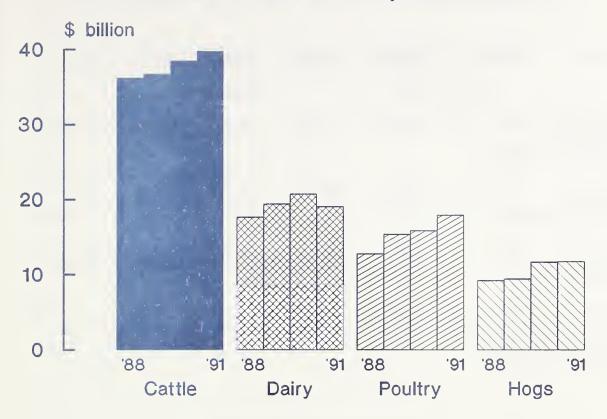
### **Guarded Optimism for 1991 Farm Economy**

- Record commodity receipts
- Continued strong livestock profits
- Increasing crop stocks
- Rising farm expenses
- Moderate net income squeeze
- Less financial progress

#### Lender Loan Losses



#### **Livestock Receipts**



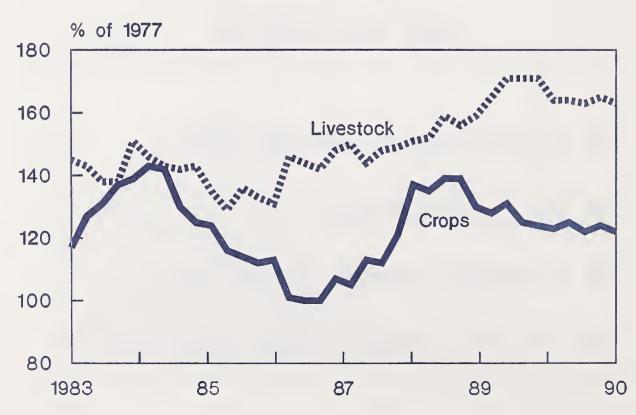
### Major Farm Problems

- 60,000 financially vulnerable farms
- Crop profits declining
- Government payments relatively high
- Pressures to remain cost-comptitive in exports

#### **Measures of Financial Performance**

	1987	1988	1989	1990	1991
			Percent		
Profitability Return on equity	1.9	3.2	3.6	3.5	3.5
Liquidity Debt servicing	13.2	12.4	11.6	11.0	10.8
Solvency Debt/asset	19.7	18.1	17.1	16.4	16.3
Financial Efficiency Interest to gross cash farm income	8.7	8.3	7.8	7.3	7.5

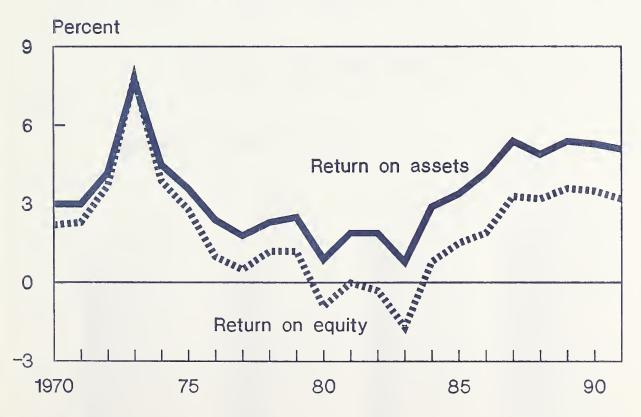
#### **Prices Received**



## **Production Expenditures**

	1988	1989	1990	1991
		Billion		
Feed, seed, calves	37	39	40	40
Fertilizer, chemicals, fuel	18	21	21	23
Interest	15	15	15	15
Depreciation, taxes, rent	29	31	32	34
Total	132	143	146	149-154

## **Profitability Ratios**

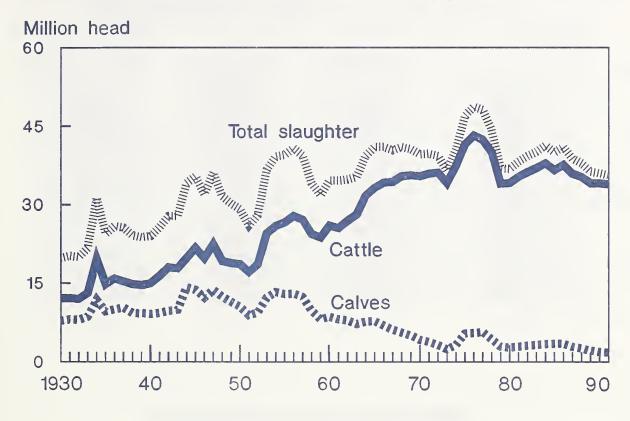


# Returns to Assets and Equity

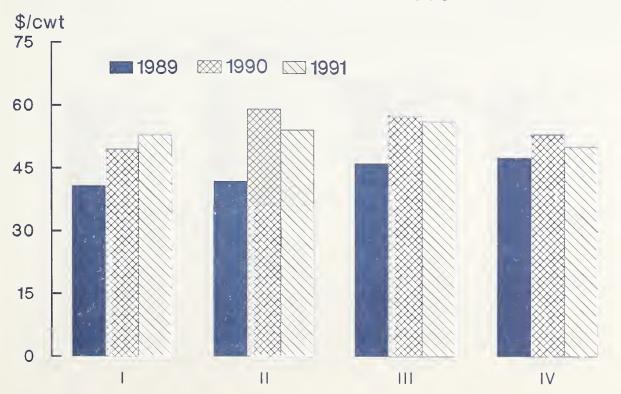
Return to assets			Return to equity			
Real capital			Real capital			
Income	Gains	Total	Income	Gains	Total	
4.5	3.0	7.5	3.2	4.5	7.7	
4.7	1.2	5.9	3.5	2.3	5.8	
4-5	0-1	4-5	3-4	1-2	4-5	
0 <b>-</b> 0	0-0	0-0	0-0	0-0	0-0	
	Income 4.5 4.7 4-5 0-0	Real capital Income Gains 4.5 3.0 4.7 1.2 4-5 0-1 0-0 0-0	Real capital Income Gains Total 4.5 3.0 7.5  4.7 1.2 5.9  4-5 0-1 4-5	Real capital         Formula           Income         Gains         Total         Income           4.5         3.0         7.5         3.2           4.7         1.2         5.9         3.5           4-5         0-1         4-5         3-4           0-0         0-0         0-0         0-0	Real capital         Real capital           Income         Gains           4.5         3.0         7.5           3.2         4.5           4.7         1.2         5.9           3.5         2.3           4-5         0-1         4-5           3-4         1-2           0-0         0-0         0-0	



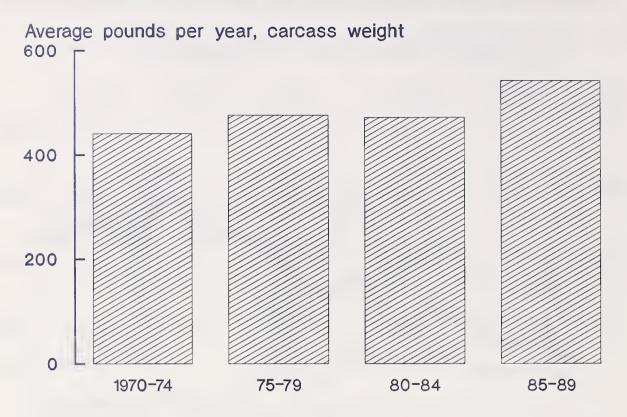
#### **Annual Cattle and Calf Slaughter**



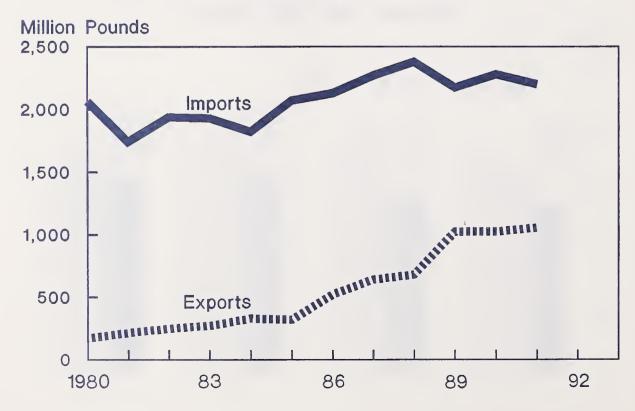
#### **Barrow and Gilt Prices**



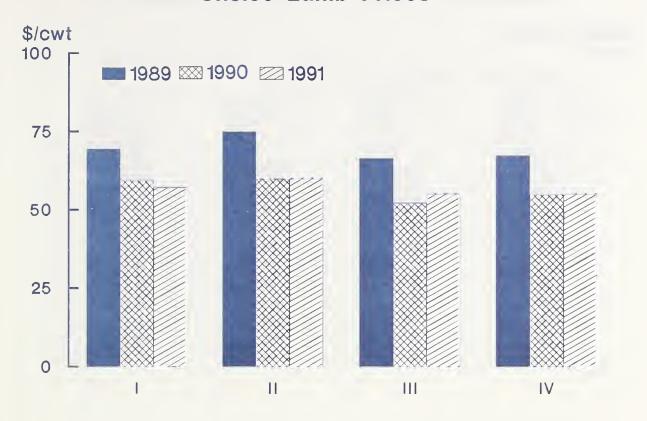
#### Beef and Veal Production Per Cow



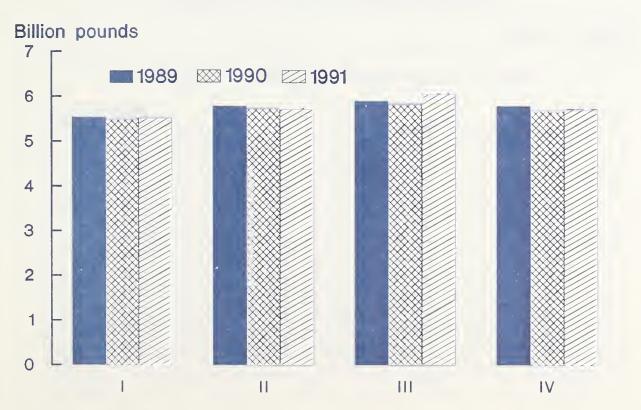
### **Beef Imports and Exports**



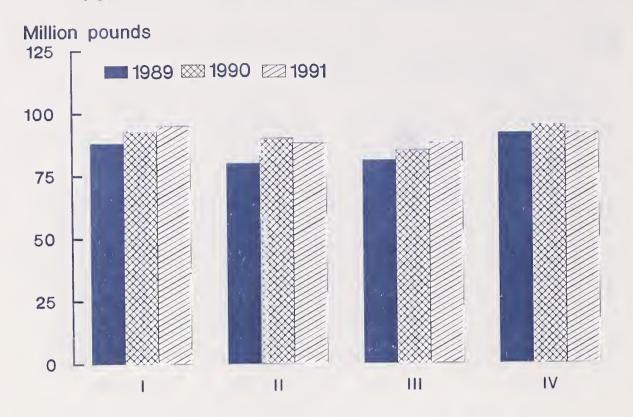
#### **Choice Lamb Prices**



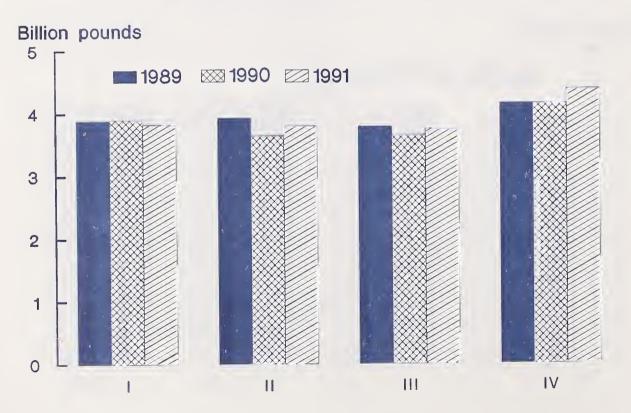
#### **Commercial Beef Production**



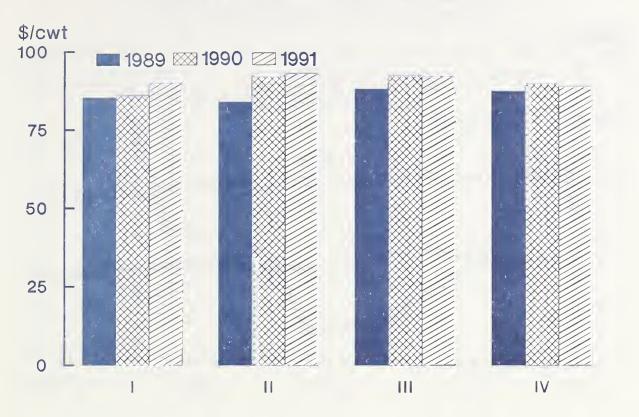
## Commercial Lamb and Mutton Production



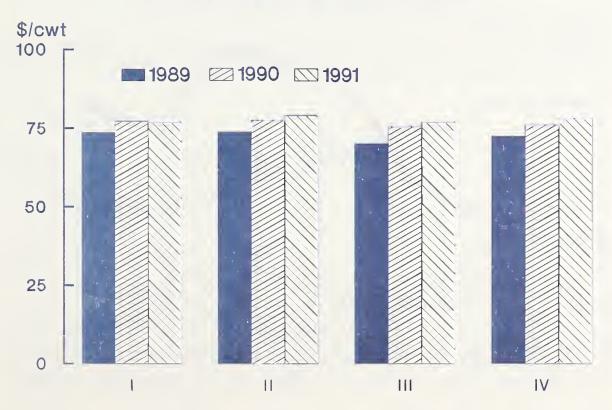
#### **Commercial Pork Production**



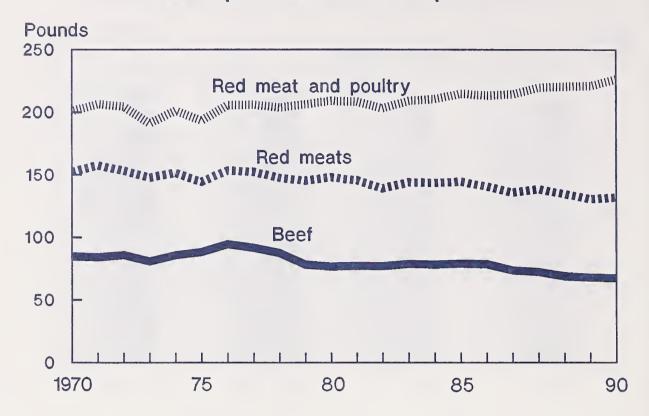
#### **Feeder Steer Prices**



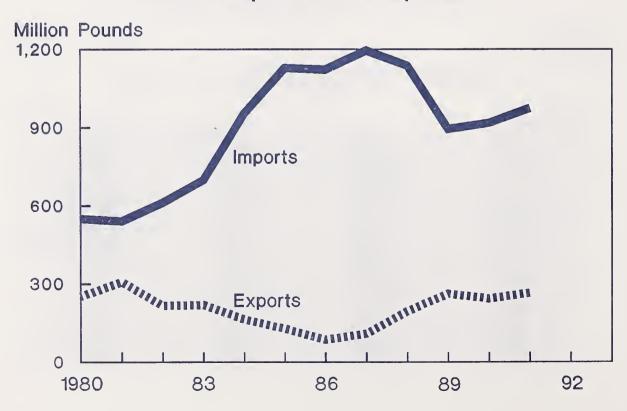
#### **Omaha Choice Steer Prices**



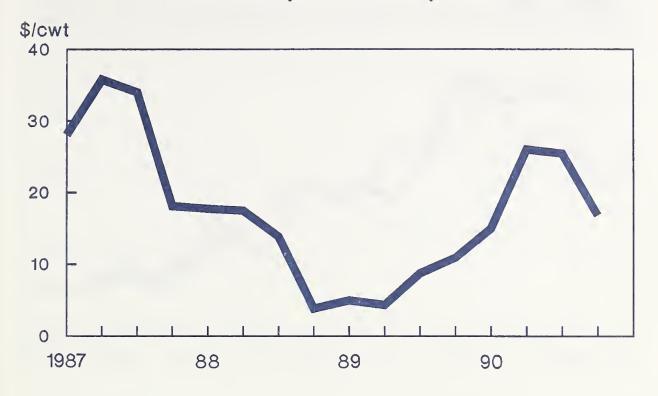
#### Per Capita Meat Consumption



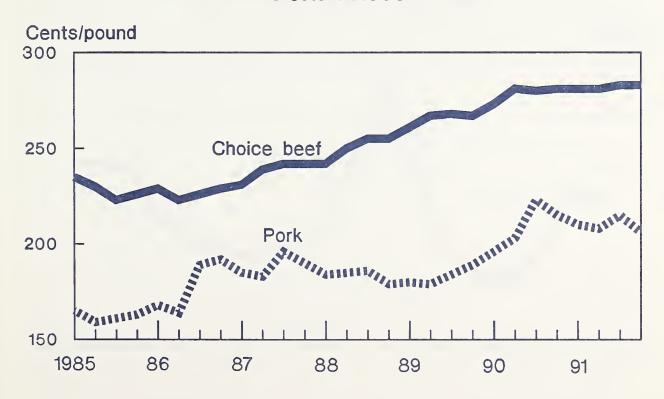
#### Pork Imports and Exports



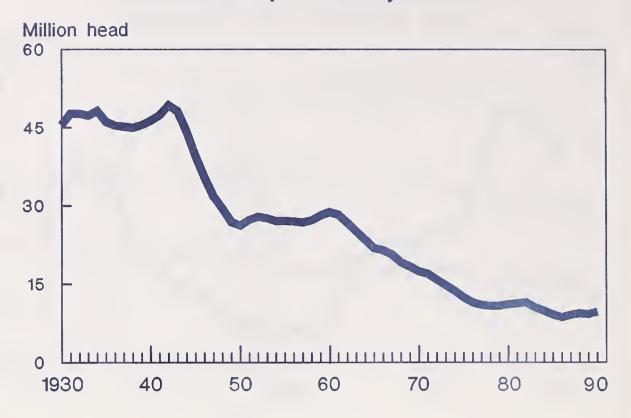
# **Quarterly Farrow-Finish Returns: Cash Receipts Less Expenses**



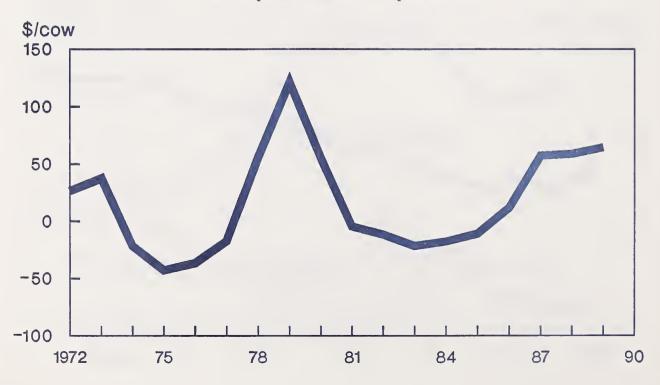
Quarterly Retail Beef and Pork Prices



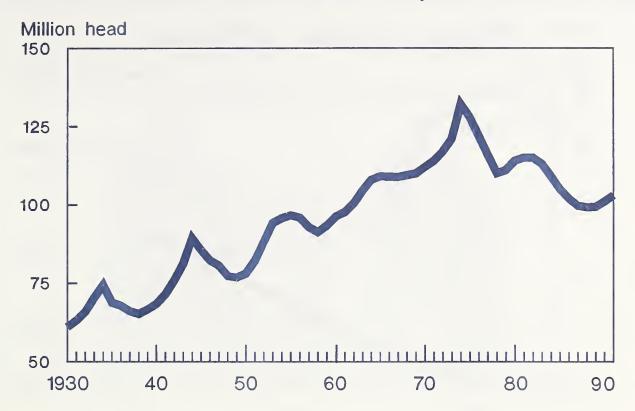
## **Sheep Inventory**



U.S. Annual Cow-Calf Cash Returns:
Receipts Less Expenses

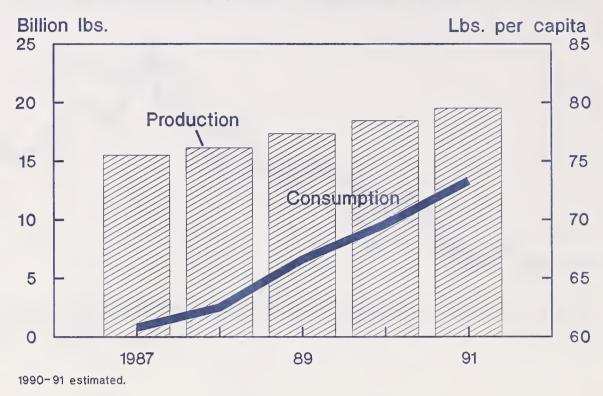


# **U.S.** Cattle Inventory

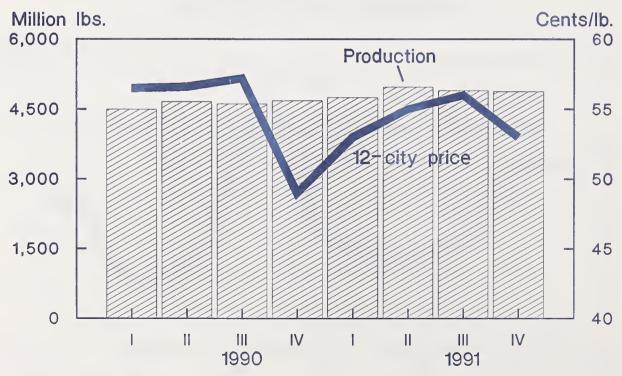




#### **Broiler Expansion To Continue**

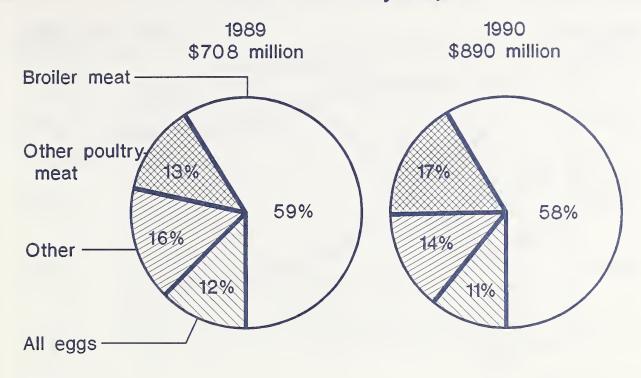


#### **Broiler Production and Prices**



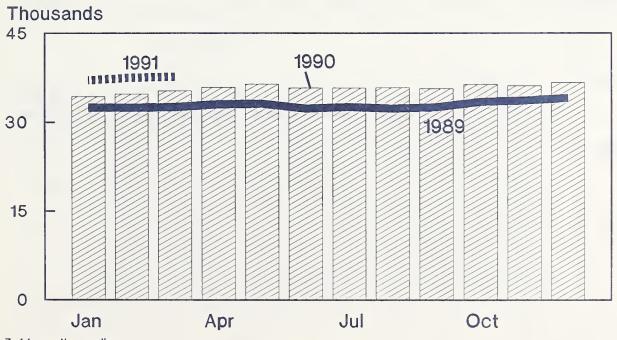
Federally inspected, ready-to-cook basis.

#### **Broilers Lead Poultry Exports**



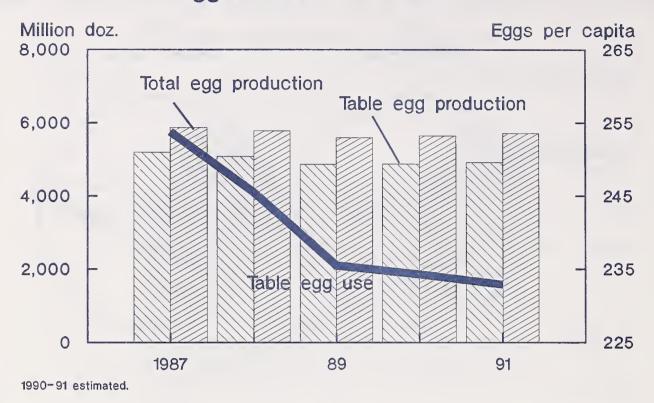
Estimated.

# **Cumulative Placements in Broiler Hatchery Supply Flocks**

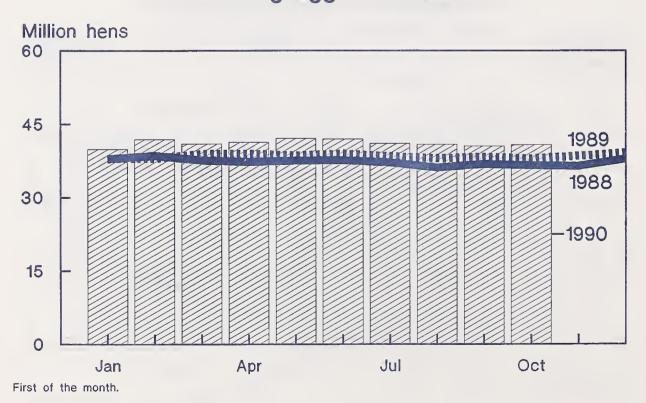


7-14 months earlier.

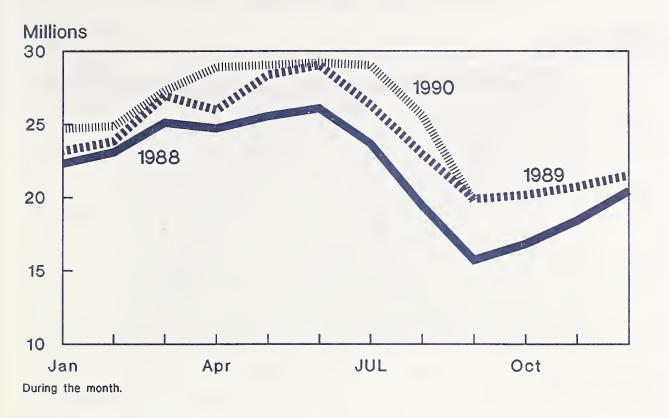
### Egg Production and Use



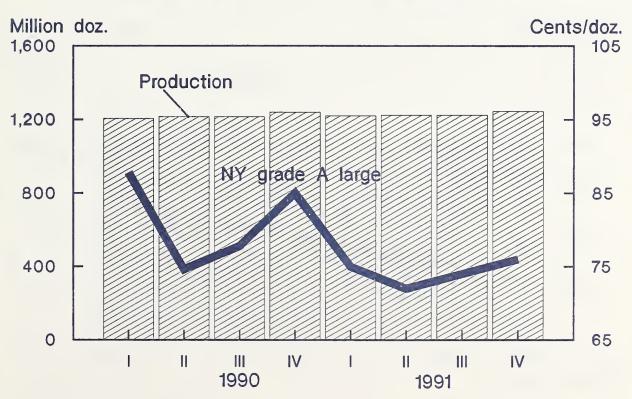
### Hatching Egg Flock Size



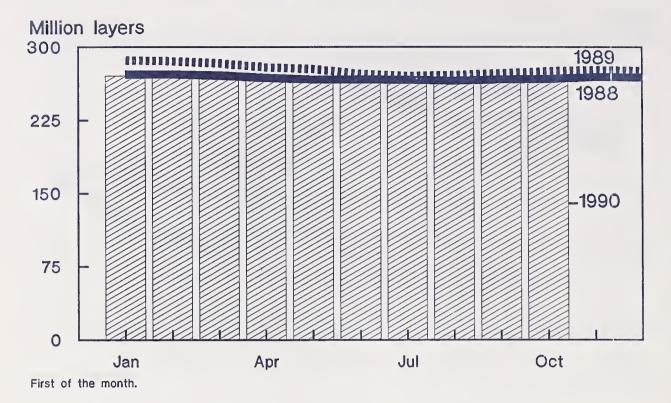
#### **Poult Placements**



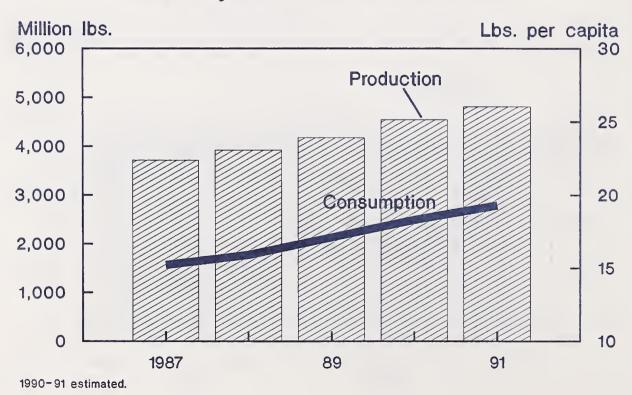
## Table Egg Production and Prices



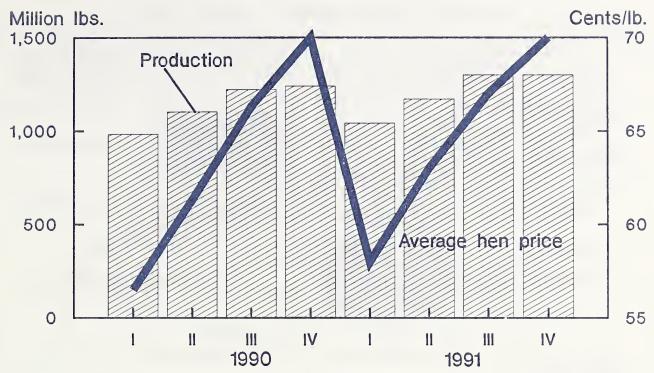
#### **Total Flock Size**



## **Turkey Growth To Continue**

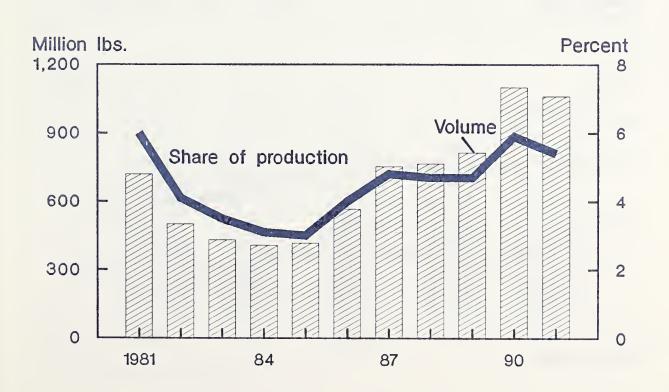


## **Turkey Production and Prices**

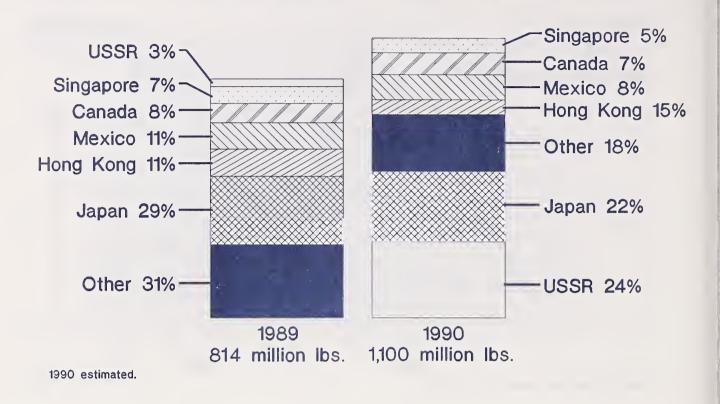


Federally inspected, ready-to-cook basis.

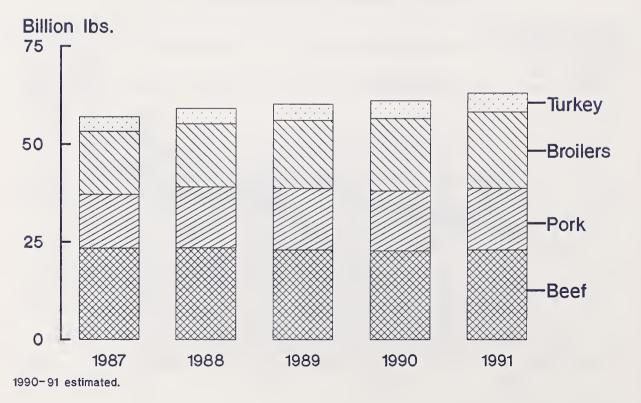
U.S. Broiler Exports



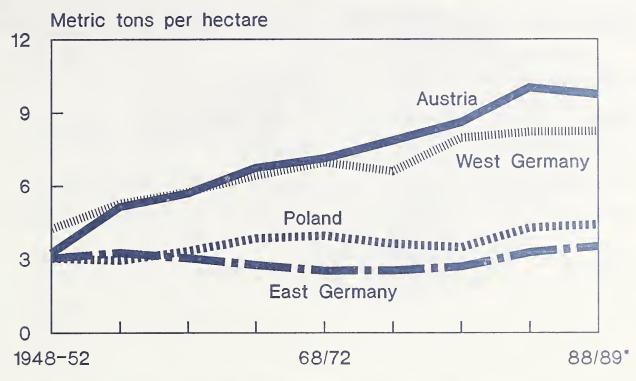
#### U.S. Broiler Exports to Major Importers



### **U.S. Meat and Poultry Production**

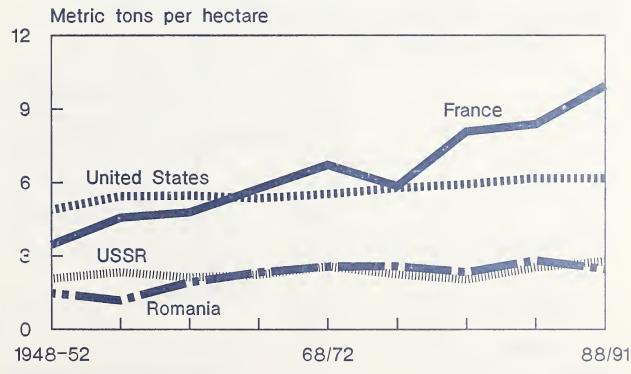


## Beet Sugar Yields, Other Areas



<sup>\*3-</sup>year average including forecast.

#### Beet Sugar Yields, Selected Countries

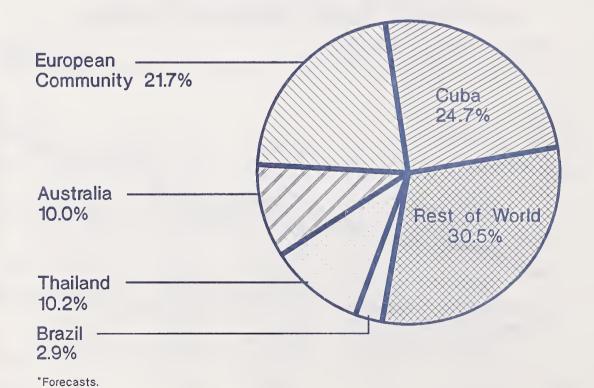


3-year average including forecast.

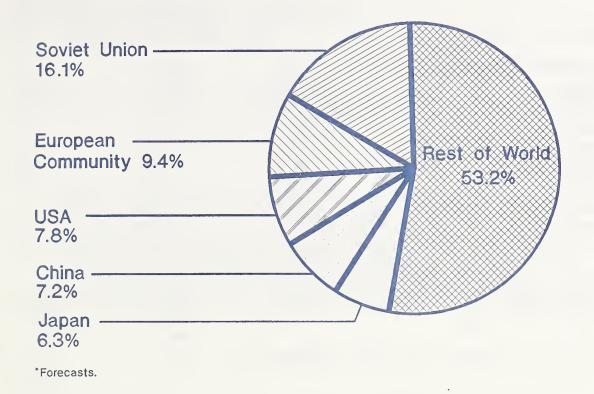
## **High Intensity Sweeteners**

Product	Sweeteners index	Food and Drug Administration Status
	(Sugar = 1)	
Acefulfame-K	200	Approved
Alitame	2,000	Under review
Aspartame	180	Approved
Cyclamate	30	Banned in 1970. Under review
Saccharin	300	Moratorium on proposed ban in 1977 expires in 1992
Sucralose	600	Under reveiw

## Share of World Sugar Exports, 1990/91\*



# Shares of World Sugar Imports, 1990/91\*



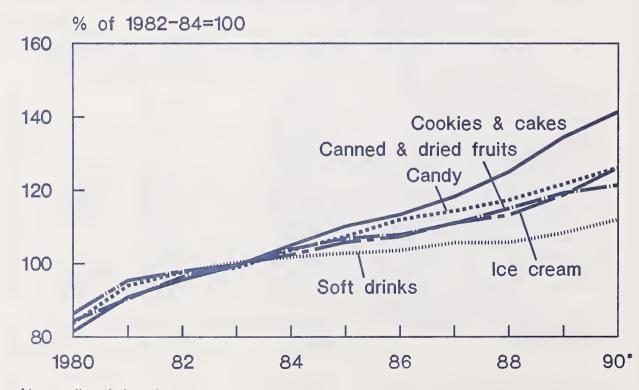
## Sugar Consumption in the EC and Other Countries

	1988/89	1989/90	1990 / 91 <i>Forecast</i>
	Million metric tons, raw value		
USSR European Community India United States China Brazil Mexico Japan Indonesia Pakistan	13.8 12.2 11.2 7.5 7.5 6.6 3.8 2.8 2.3 2.2	13.9 12.2 11.5 7.6 7.6 6.8 4.0 2.8 2.4 2.3	14.1 12.3 12.0 7.7 7.7 7.0 4.2 2.7 2.5 2.4
Total, selected countries World total	69.9 106.6	71.1 108.4 Percent	72.6 110.2
Selected countries share	65.6	65.6	65.9

### Sugar Production in the EC and Other Countries

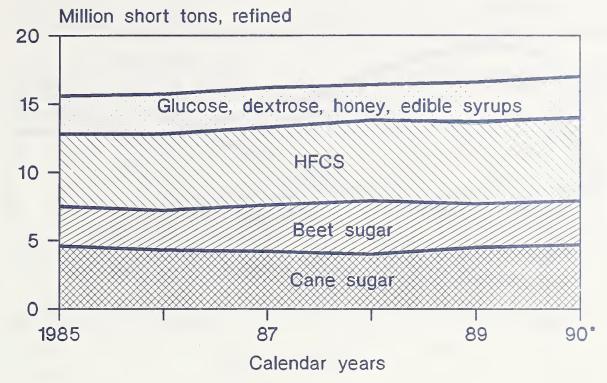
	1988/89	1989/90	1990/91 Forecast
	Million metric tons, raw value		
European Community India USSR Cuba Brazil United States China Australia Thailand Mexico	14.8 10.2 8.9 8.1 8.6 6.1 5.3 3.7 4.1 3.7	15.3 12.0 9.6 8.0 7.8 6.0 5.7 3.8 3.5 3.1	15.9 12.8 9.3 7.5 7.5 5.9 6.0 3.6 3.7 3.2
Total, selected countries World total	73.5 105.5	74.8 108.3 Percent	75.4 109.9
Selected countries share	69.7	69.1	68.6

U.S. Consumer Price Index



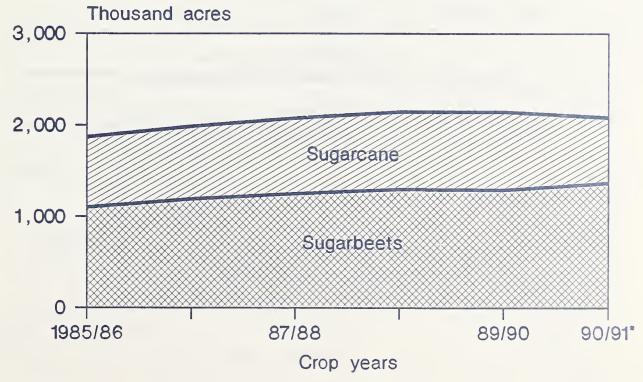
<sup>\*</sup>Average through August.

## U.S. Consumption of Caloric Sweeteners



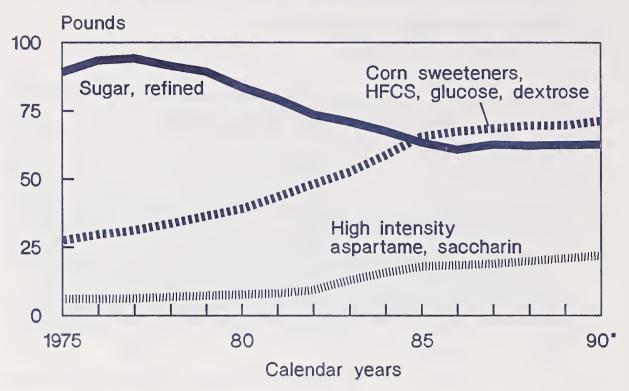
\*Estimate.

U.S. Harvested Sugar Acreage



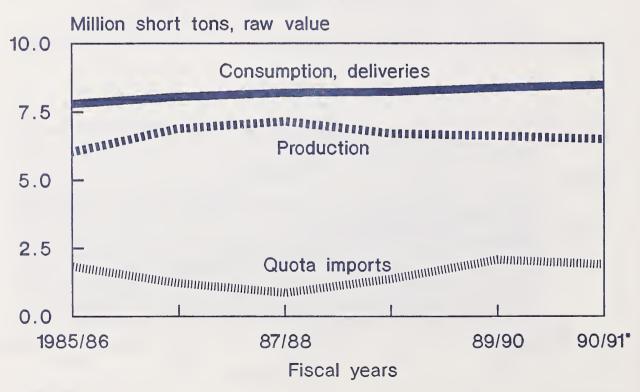
\*Forecast.

U.S. Per Capita Sweetener Consumption



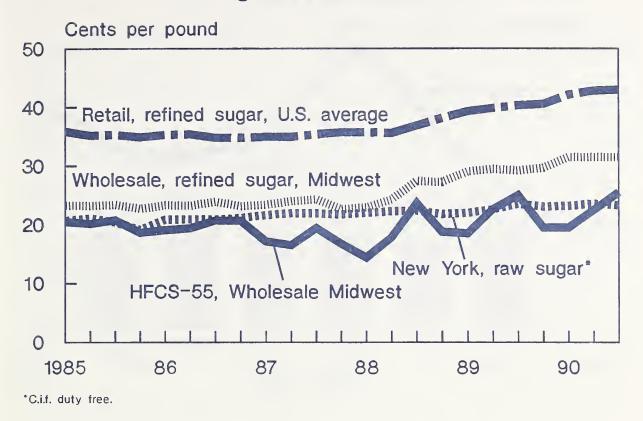
\*Estimate.

U.S. Sugar

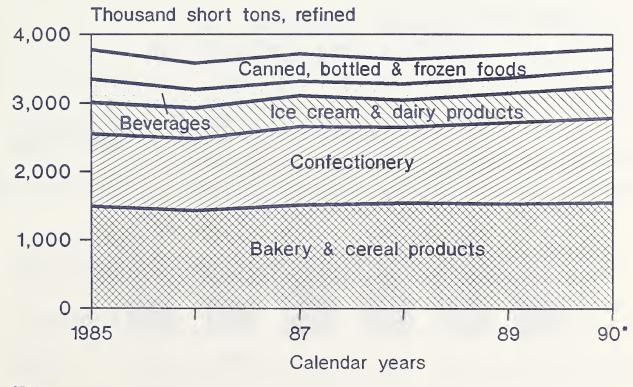


\*Forecast.

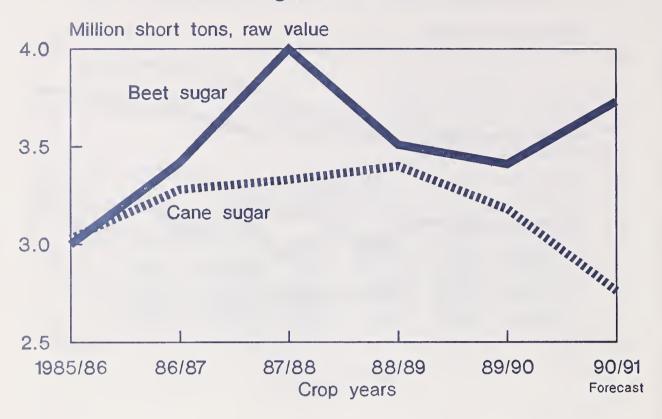
#### U.S. Sugar and HFCS Prices



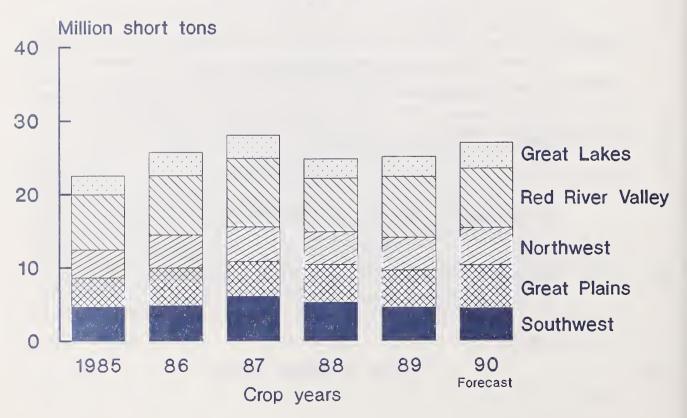
**U.S. Sugar Deliveries** 



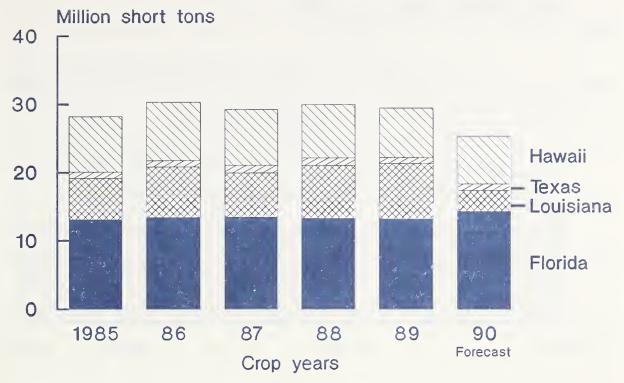
### **U.S. Sugar Production**



**U.S. Sugarbeet Production** 



#### **U.S. Sugarcane Production\***



<sup>\*</sup>Includes production of cane for seed.

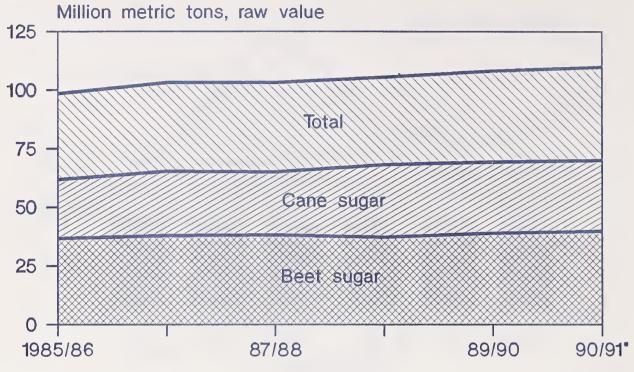
#### U.S. Sweetener Market Key Developments to Watch

Production

Beet desugaring technology Alternative crops in California and Louisiana Alternative uses of sugarcane from Hawaii

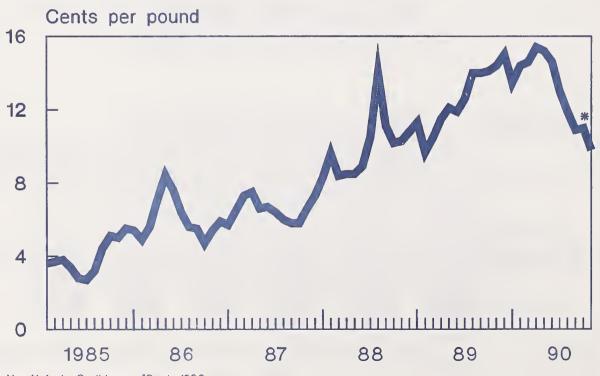
- Consumption Will slow growth in sugar use continue?
  Sugar substitutes and blending
- Trade Sweetener trade with Canada and Mexico

#### World Beet and Cane Sugar Production



#### \*Forecast.

## World Price for Raw Sugar



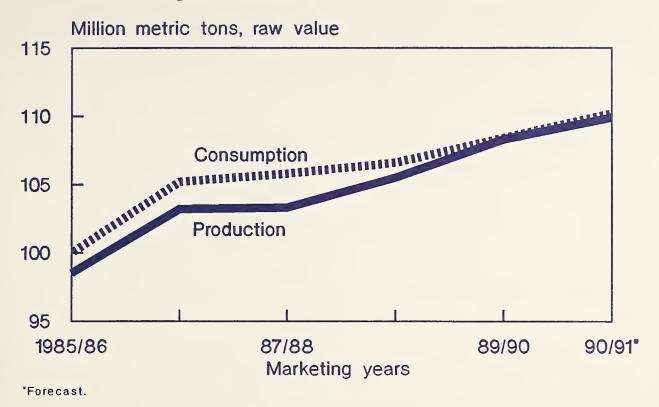








#### World Sugar Production and Consumption



#### World Sweetener Developments to Watch

- Production Eastern Europe, USSR, Thailand, Brazil, Cuba
- Consumption Sugar use in developing countries and China Alternative sweeteners
- Trade Imports by USSR and China Gulf crisis

# It's Easy To Order Another Copy!

Just dial 1-800-999-6779. Toll free in the United States and Canada. Other areas, please call 1-301-725-7937.

Ask for Outlook '91 Charts (AGES 9101).

The cost is \$8.00 per copy. For non-U.S. addresses, add 25 percent (includes Canada). Charge your purchase to your VISA or MasterCard, or we can bill you.

Or send a check or purchase order (made payable to ERS-NASS) to:

ERS-NASS P.O. Box 1608 Rockville, MD 20849-1608.

We'll fill your order by first-class mail.